# Your foreign exchange partner

At Investec, we aim to build true partnerships with our clients. Benefit from the deep expertise of an FX specialist alongside the breadth of products and capabilities of a global bank.



As a client, you will be able to view your overall exposure with clarity. Our team of dedicated dealers combined with our highly commended digital platform, Investec ix, will make it easier and quicker to manage your FX risk.

Protect your business from uncertainty in the currency markets with our individual approach that meets your growth objectives. We've managed over £50 billion of currency risk in the last three years together with our clients, many of whom will testify to their experience of the Investec approach.

> 'We see Investec as more of a partner for Wealmoor than a bank, thanks to the longevity of our relationship and their consistent proactive service.'

Leena Malde, Executive Chair, Wealmoor Ltd, March 2020



## Your journey with us

01

### TRUE PARTNERSHIP

Fully leverage our market expertise through your dedicated FX dealer and access to our trading desk.

02

### INSIGHT

Decisions are made best when they're informed. We'll give you access to thoughtful content, round-table discussions with experts and accredited (CDP) educational courses.

03

### ANALYSIS

Our new FX Analytics tool within our digital platform Investec ix, empowers you to evaluate your exposure, identifying risks and opportunities.

04

### STRATEGY

Working in partnership to define and understand your FX objectives will inform the strategic framework you adopt.

05

### SOLUTIONS

Benefit from the choice of a full suite of hedging and structured FX solutions that can be used to achieve your FX objectives and remain dynamic in volatile markets.

06

### REPORTING

Peace of mind - complete oversight of your FX position 24 hours a day, through Investec ix.

07

### INTERNATIONAL PAYMENTS

Easily connect your FX management into your global supply chain to manage beneficiaries and payments around the world.

\<del>~~</del>



### OUR APPROACH

# Putting you in control

### Understand your exposure

Our unique risk modelling and analytics allow us to view your overall exposure with clarity — proactively spotting risks and opportunities. No blind spots, better decisions.

- You will benefit from jargon-free market intelligence that is easy to act on.
- You will also have complete oversight of your FX position 24-hours a day through FX Analytics, via our digital platform, Investec ix.

### Be in control of your risk

You know your business and what your need to control in uncertain markets. We put you in the driving seat with easy access to the people and digital tools that will make a difference, all working together the way you need.

- You will experience the benefit of true partnership through our ACT-qualified team of dealers. They are dedicated to a select number of portfolios giving them the skills, perspective and time to really understand your business.
- Managing your risk couldn't be easier with Investec ix.
  Whether that's a simple one-off FX transaction, making global payments or implementing a systematic hedging programme.
  You will have complete end-to-end currency management at your fingertips.

### Access a full suite of bank expertise

We offer our clients something distinctive: the deep expertise of an FX specialist alongside the breadth of products and capabilities of a global bank.

• Our borrowing, advisory, private bank and wealth capabilities are only a phone call away. All under one roof, eager to help.

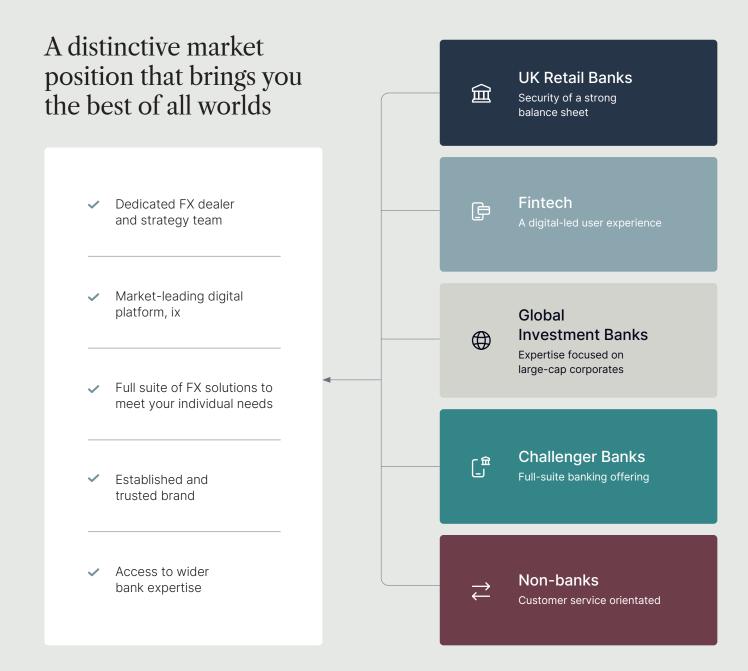
"We really enjoyed Investec's consultative approach. They took the time to help us understand the tools, solutions and strategic framework that corporates use to mitigate currency risk. I pick up something new every time I speak with them."

Galina Bodrenkova, Financial Controller, Natures Way Foods Ltd "Investec Corporate Treasury has not only created a unique Dynamic Forwards solution designed to mitigate the issues associated with spot trading but also understands the dynamics of our sector, bringing the knowhow and the technology we need to manage our currency exposure and risk."

Ryan Mark, Company Secretary, D. R. Collin & Son Ltd

## A refreshing way to bank

We're committed to big-picture banking. Like other global banks, you can be reassured by our strong balance sheet and regulatory rigour. But unlike other global banks, our relationship-first approach and highly commended smart technology is a refreshing difference.



## Smart tech, smarter decisions

### Introducing Investec ix

board

sits

ficiaries

Hedges

6.2m

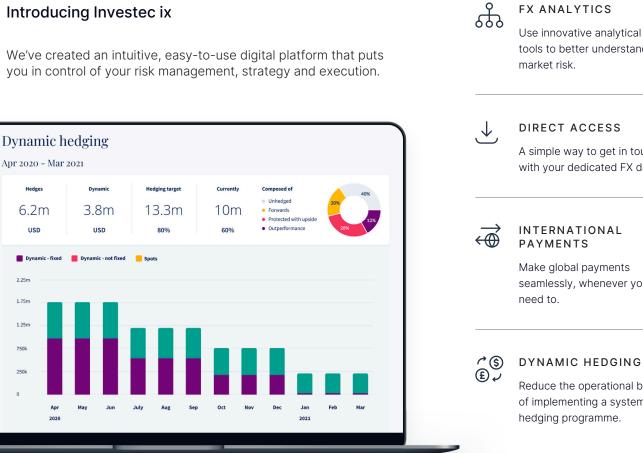
USD

2.25m

1.75m 1.25m 750k

250

We've created an intuitive, easy-to-use digital platform that puts you in control of your risk management, strategy and execution.



### It all starts with a conversation



### **Ria Selvaratnam**

Head of FX Risk Management Sales Phone: +44 (0) 20 7597 3869 Email: Ria.Selvaratnam@Investec.com







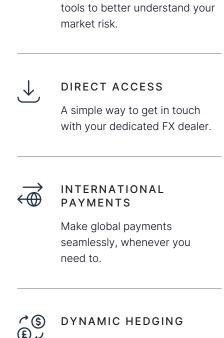
Investec Bank plc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Registered in England and Wales (No. 489604). Registered office at 30 Gresham St, London, EC2V 7QP.

٥Ļ

#### 24 HOUR ACCESS ONLINE FX

**FX ANALYTICS** 

Online FX execution to provide ease of use when you require straightforward conversion, at your fingertips.



Reduce the operational burden of implementing a systematic FX hedging programme.