










Deposits Plans vs Investments Plans

	Deposit Plans	Investment Plans
 Overview	<ul style="list-style-type: none"> Linked to an equity index (usually the FTSE 100) and designed as a higher risk alternative to traditional cash products. These products sacrifice the guaranteed interest rates of Fixed Term Deposits, in order to pay a higher interest rate that is conditional on the performance of the underlying index. 	<ul style="list-style-type: none"> Linked to an equity index (usually the FTSE 100) and designed as a lower risk alternative to traditional equity investments such as funds. These products sacrifice uncapped return potential for more likely defined returns that can be paid in rising, flat or (in the case of “defensive” Investment Plans) falling markets. Capital is at risk if the FTSE 100 falls by a certain amount (usually 40%) over the term.
 Delivery Mechanism	<ul style="list-style-type: none"> Equity-linked deposit 	<ul style="list-style-type: none"> Equity-linked corporate bond
 Term	<ul style="list-style-type: none"> 3 – 6 years Fixed term and “Kick-out” products available 	<ul style="list-style-type: none"> 6 – 8 years Fixed term and “Kick-out” products available
 Capital Protection	<ul style="list-style-type: none"> Yes 	<ul style="list-style-type: none"> Partial
 FSCS Eligible	<ul style="list-style-type: none"> Yes (subject to £85k limit and client’s eligibility) 	<ul style="list-style-type: none"> No
 Taxation	<ul style="list-style-type: none"> Growth and Income are subject to income tax 	<ul style="list-style-type: none"> Income is subject to income tax Growth is subject to Capital Gains Tax
 Benefits	<ul style="list-style-type: none"> Higher potential interest rate than would be available from a Fixed Term Deposit Defensive products can pay interest even if the FTSE 100 falls Exposure to the stock market from a capital protected deposit 	<ul style="list-style-type: none"> Defined returns if the FTSE 100 rises by any amount Defensive products can pay returns even if the FTSE 100 falls Protection from the first 40% fall in the FTSE 100
 Risks	<ul style="list-style-type: none"> Depending on the performance of the FTSE 100, the product may pay no interest at all and only return the initial deposit at maturity. For deposits above the FSCS limit, clients are exposed to the credit risk of the Deposit Taker (Investec Bank plc) 	<ul style="list-style-type: none"> Capital is at risk if the product runs for the full term and the FTSE 100 has fallen by more than 40% from its starting level. A fund may outperform in rising markets. Clients are exposed to the credit risk of the Issuer (Investec Bank plc)
 Ways to invest	<ul style="list-style-type: none"> Direct investment ISA and ISA Transfer SIPP/SASS Charities, Corporates, Trusts and Nominees Offshore bonds WRAPs/Platforms InvestecForAdvisers.com 	<ul style="list-style-type: none"> Direct investment ISA and ISA Transfer SIPP/SASS Charities, Corporates, Trusts and Nominees WRAPs/Platforms InvestecForAdvisers.com