

— OUT OF THE ORDINARY

Investec Market Review

July 2023



Executive summary

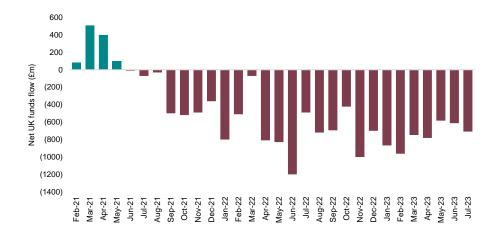
- UK equities registered a positive month in July the FTSE All-Share rose by 2.5% following a better than expected improvement in inflation in the UK. However, both PMI and consumer confidence data continued to support the fragility of current economic conditions
- Despite being a relatively quiet month, July witnessed one the biggest IPO of 2023 as CAB Payments was admitted to trading on the London Stock Exchange at the beginning of the month. CAB Payments' £291m offering was entirely a secondary selldown of shares held by Helios Investment Partners
- UK focussed equity funds continue to see redemptions, with July marking the 26th consecutive month of outflows
- UK public M&A quietened down significantly following a one of the busiest months of 2023
- Please contact your usual Investec contact if you would like to discuss the contents of this pack

Market backdrop



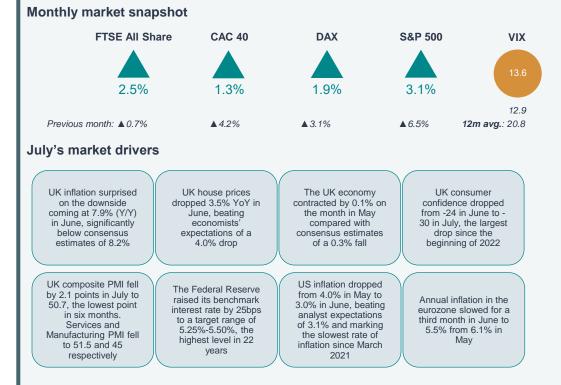
Global equity market performance & equity market volatility

UK focussed funds have experienced twenty five consecutive months of outflows



3 Confidential | Investec Source: Bloomberg, FactSet, Macrobond, Calaston Inflation continues to slow across key geographies, except Germany

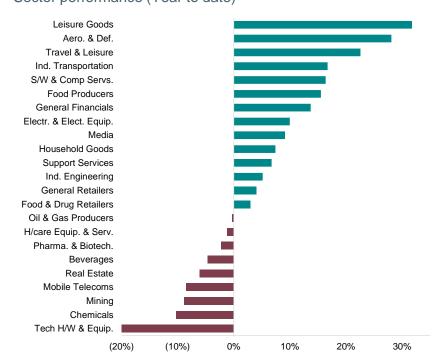




UK sector performance



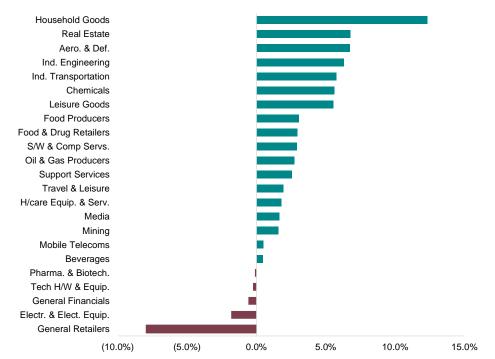
Sector performance (Year to date)



Sector performance drivers and outlook commentary

- After posting double digit losses last month, Household Goods stocks, which includes UK housebuilders, and Real Estate stocks gained significant ground as jitters in the housing market stabilised, following the release of better than expected house price data and HSBC cutting its fixed-term mortgages by as much as 0.35%
- Decreasing consumer confidence contributed towards this month's drop in General Retailers stocks. Consumer confidence registered its first drop since the beginning of the year as the rising cost of borrowing and high prices worsened consumers' view of the personal finances and wider economic prospects.

Sector performance (July 2023)



UK ECM activity slows down in July

Deal value continued to lost ground over July after a sluggish June

Total funds raised



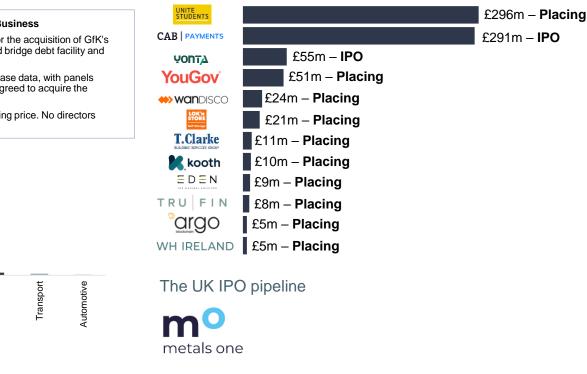
Prior year period



Sell-down activity over July



ECM issuance across the deal size spectrum in July



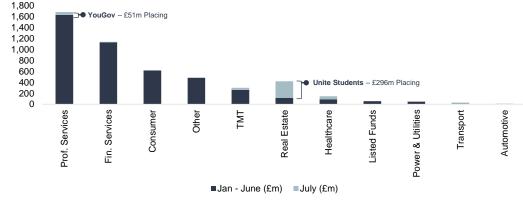
Selected deal commentary

YouGov

YouGov raises £51.2m to partly fund the acquisition of Consumer Panel Business YouGov raised £51.2m (c.4.9% of the ISC) to part fund the consideration for the acquisition of GfK's

- YouGov raised £51.2m (c.4.9% of the ISC) to part fund the consideration for the acquisition of GK's Consumer Panel Business with the remainder financed by a fully committed bridge debt facility and cash on balance sheet
- The Consumer Panel Business is an established leader in household purchase data, with panels across 16 countries, consisting of over 100,000 households. YouGov has agreed to acquire the Consumer Panel Business for approximately €315 million
- The placing price of 920p represented a 3.7% discount to the previous closing price. No directors
 participated in the placing

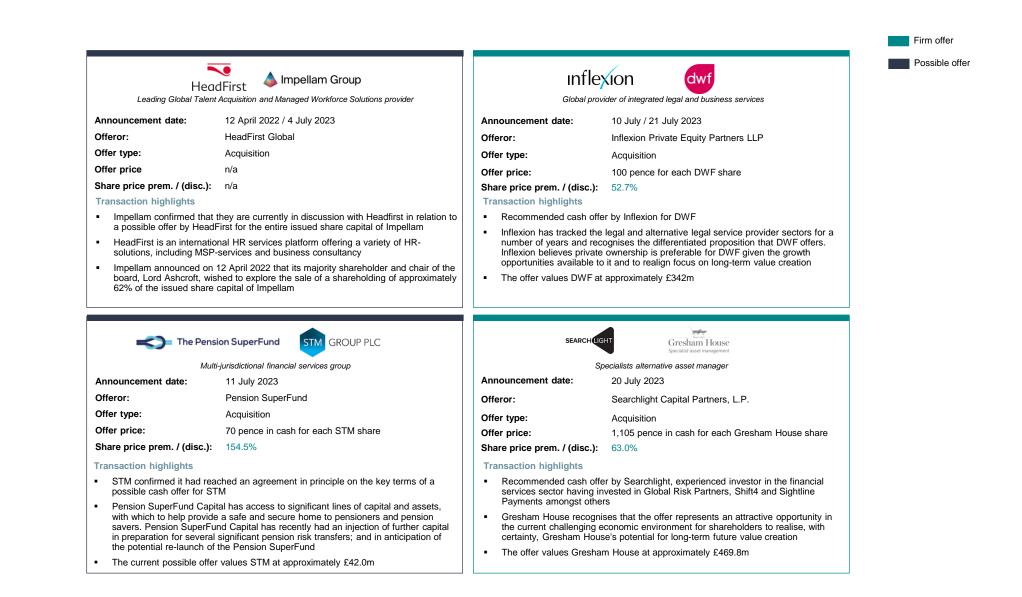
Public equity fund-raises by sector and highlighted deals



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Source: Dealogic. Analysis and commentary only includes transactions greater or equal to £5m, and only includes transactions involving an issue of new shares i.e. primary share issuances

A snapshot of the current UK public M&A market



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