



# HOLLYPORT CAPITAL

“The Investec Fund Solutions team was extremely quick off the mark... they had the background checks done, and our accounts in place, so that we were able to trade within 48 hours – a pretty impressive turn around.”

Ed Gay, Partner, Hollyport Capital  
**July 2018**





HOLLYPORT  
CAPITAL



“ The Investec Fund Solutions team was  
**extremely quick**

off the mark...they had the background  
checks done, and our accounts in place, so that we were able to

**trade within 48 hours**

– a pretty impressive turn around. ”

Ed Gay, Partner

#### Who we are

Hollyport Capital is a London-based private equity manager that acquires tail-end portfolios of mature private equity assets in the secondary market.

#### The challenge

There were a number of things that we needed to resolve that drove us to contact Investec Fund Solutions. Firstly, we were launching a new fund, and were up against time constraints to launch. We needed a treasury service that could act fast and set us up ready to trade with very short notice. Secondly, we were increasingly aware that the rates we received from existing providers were inconsistent. Finally, we had been considering hedging the FX risk in our portfolio and wanted to understand what options were available to us. That's why we wanted to partner with a counterparty that we felt we

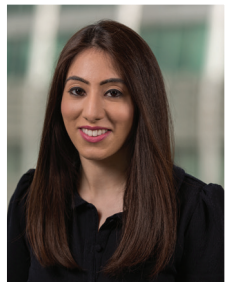
could develop an in-depth trusting relationship with.

#### Investec's solution

The specialist team was extremely quick off the mark and posed little of the usual bureaucracy in setting up our trading accounts. They had the background checks done, and our accounts in place, so that we were able to trade within a week – a hugely impressive turn around. As for our day to day treasury needs, the Fund Solutions team has shown us pricing that's consistent and competitive and has worked with us to develop a range of potential strategies for hedging the FX risk of our portfolio.

#### Outcome

Investec Fund Solutions' quick turnaround, great service and transparent pricing has helped us build up a trusted partnership. We are confident that we're always getting a consistent rate which alleviates the headache of foreign exchange and instead provides our business with peace of mind. The team offers far more than competitive and transparent pricing though. They always go one step further to provide guidance and highlight forward-looking currency risks and opportunities to us. Their market insights have proved invaluable and have been a great help to our investment process. If we want to start hedging in the future we have full confidence that Investec Fund Solutions will be on hand to walk us through the investment process with efficiency, transparency and specialist understanding.



**Devonshi Mody**

+44 207 597 5341

devonshi.mody@investec.co.uk



**Joe McKenna**

+44 207 597 4645

joseph.mckenna@investec.co.uk



**Michael Slane**

+44 207 597 3684

michael.slane@investec.co.uk



**Seb Wright**

+44 207 597 5543

seb.wright@investec.co.uk

## Fund Solutions

Specialist currency and market risk management

Work with a team of fund specialists who understand your sector and can tailor a solution to help your funds flourish.

**investec.com**

Investec Bank plc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority and a member of the London Stock Exchange. Registered office 30 Gresham Street, London, EC2V 7QP. Investec Bank plc 2017.

