



NRG ILLUMINATION

“They’ve given us back our most valuable resource: time.”

Daniel Crickmar, Managing Director

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*Investec Capital Solutions previously known as Amicus Commercial Finance





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Who we are

NRG was established in 2009 to import and sell industrial lighting on a wholesale basis. From our beginnings in the 110V market we have expanded into bespoke manufacturing for a number of prestigious clients, predominantly in London.

The challenge

We operate in a highly competitive sector and we are growing fast. We need our cash to keep pace with our expansion and invoice finance is a natural choice for us. But we are a bespoke business with high ambitions - and we needed much more than many providers in this sector have been prepared to offer.

Investec’s solution

We chose Investec Capital Solutions from a long list of providers. The team demonstrated a direct commercial approach - and that is something very important to us.

The £350,000 growth funding facility they structured for us has the flexibility we required, given our desire to invest in ambitious growth and winning new contracts.

Additionally, the hassle-free technology links seamlessly to our accounting software. This hi-tech solution ensures that we are not bogged down in duplicating data entries into a financier’s system.

It’s very clear that not all invoice finance providers are the same. The team at Investec Capital Solutions demonstrated they could provide the

facility we needed, together with a service-led approach that worked for us - and that says a great deal about what they do and the way they do it.

Outcome

Our growth includes a brand-new outworking service to enhance our client experience and an exciting new deal that makes us the exclusive distributor in the UK and Ireland for Ideallux Srl. This company has a fantastic pedigree in lighting in markets such as Italy and the Middle East but is barely known over here and so we expect their superior products to be in high demand.

The Investec Capital Solutions system has given us back our most valuable resource: time. We would rather be out selling than doing admin and Investec helps make that happen.