



## Examples of AIM companies included in the 'Aim Portfolio IHT Plan'



### James Halstead

[www.jameshalstead.com](http://www.jameshalstead.com)

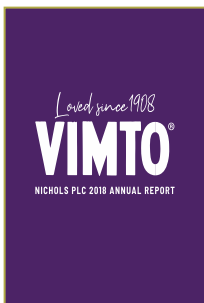
James Halstead floated on AIM in March 2002 and is a long established manufacturer and distributor of a wide range of vinyl floor coverings and tiles sold worldwide under the Colonia, Kudos and Polyfor brands. The Group also has interests in motorcycle accessories. For the 12 months to 30 June 2018 sales were £250 million with profit before tax of £46.7 million and earnings per share of 17.6 pence. The company has net cash reserves.



### Gooch & Housego

[www.goochandhousego.com](http://www.goochandhousego.com)

Gooch & Housego is a long established integrated optic solutions provider in the global instrumentation and life services market with operating subsidiaries in the UK, US and Germany, manufacturing a range of optoelectronic components and materials using leading-edge technology. For the 12 months to 30 September 2018 sales were £125 million with profit before tax of £18.8 million and earnings per share of 29.3 pence. The company has negligible net debt.



### Nichols

[www.nicholsplc.co.uk](http://www.nicholsplc.co.uk)

Nichols' roots can be traced back to 1968 and the company joined AIM in 2004. Nichols developed and sell the Vimto brand of drinks and many other popular soft beverages including Panda, Levi Roots and Weight Watchers ranges. For the 12 months to 31 December 2018 sales were £133 million with profit before tax of £28.7 million and earnings per share of 62.8 pence. The company has net cash reserves.



### Advanced Medical Solutions

[www.admedsol.com](http://www.admedsol.com)

Advanced Medical Solutions is a leading company in the development and manufacture of products for the multi-billion pound global wound-care market. It was founded in 1991 and floated on AIM in 2002. During 2010, the company moved to a new purpose built world-class manufacturing facility in Winsford, Cheshire. For the 12 months to 31 December 2018, sales were £97 million with profit before tax of £25.3 million and earnings per share of 9.6 pence. The company has net cash reserves.

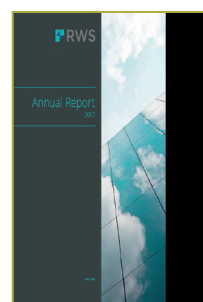


### EMIS

[www.emisgroupplc.com](http://www.emisgroupplc.com)

EMIS is based near Leeds and was formed in 1987, joining AIM in 2010. The Company is the UK's largest supplier of software and related services to GP practices and has developed an integrated service across GPs, Pharmacy, Secondary (hospital) and Community Health sectors. More than half of GP practices in the UK use the EMIS Web system and EMIS software holds over 40 million patient records. EMIS Web represents the next generation of clinical

software systems, allowing GPs and other healthcare professionals to connect and view patient records securely over the web. For the 12 months to 31 December 2018 sales were £170million with profit before tax of £29.2m and earnings per share of 36.1pence. The Company has net cash reserves.



### RWS

[www.rws.com](http://www.rws.com)

RWS floated on AIM in November 2003 and is a leading provider of intellectual property support services and high level, technical, legal and financial translation services. It serves a multinational blue chip client base drawn mainly from the pharmaceutical, automotive, aerospace and electronics sectors. For the 12 months to 30 September 2018 sales were £306 million with normalised profit before tax of £61.8 million and earnings per share of 17.4 pence. The company has minimum debt.

The above examples are for illustrative purposes only and may or may not be incorporated into the Aim Portfolio IHT Plan portfolios that are established in the future. This illustration should be read in conjunction with the Inheritance Tax Planner Brochure. References to taxation are based on our current understanding of the legislation but we do not represent that it is accurate or complete and it should not be relied upon as such. Tax laws are subject to change. Past performance is not a guide to future performance. The value of investments, and the income derived from them, may fall as well as rise and clients may not get back their initial investment. With respect to the AIM portfolio this investment should only be considered by investors who are prepared to take a higher level of risk. The data is correct as at June 2019.

<b>Bath</b>	01225 341580	<b>Edinburgh</b>	0131 226 5000	<b>Liverpool</b>	0151 227 2030
<b>Belfast</b>	02890 321002	<b>Exeter</b>	01392 204404	<b>London</b>	020 7597 1234
<b>Birmingham</b>	0121 232 0700	<b>Glasgow</b>	0141 333 9323	<b>Manchester</b>	0161 832 6868
<b>Bournemouth</b>	01202 208100	<b>Guildford</b>	01483 304707	<b>Reigate</b>	01737 224223
<b>Cheltenham</b>	01242 514756	<b>Leeds</b>	0113 245 4488	<b>Sheffield</b>	0114 275 5100

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