# Investec for Advisers Start-Up Guide

www.investecforadvisers.com





## Contents

This guide will show you how to get set up on the **Investec for Advisers** Platform.

This guide is split into the following sections:



How to set up your Adviser Firm for the first time

2

How to set up your Firm's Financial Advisers, Support Users and additional Administrators

3

How to set up your clients and apply for our products via the Platform

## 1 How to set up your Firm for the first time

Even though your Adviser firm is set up to submit paper applications with us, you'll need to set up your firm on the platform.

**Please Note:** When you set up a Firm for the first time you will become the Administrator for that Firm, so please ensure that you have the appropriate authorisation from within your Firm before you do this.

- 1. Go to www.investecforadvisers.com
- 2. Select 'Sign up as an IFA Firm' and click 'Create an account'.
- 3. Enter your contact details and click 'Next'. The telephone number that you enter will be used for our two factor authentication process whenever you log on in future.
- 4. Enter your Firm's business details and click 'Next'.
- 5. Enter your Firm's authorisation details and click 'Next'.
- 6. Check the information that you have supplied and click 'Register'.
- 7. You will now receive a verification email. Click on the link in the email to create a password and complete your registration. Once complete, you will be redirected to a log in page.
- 8. After logging in for the first time, you will have to accept the Platform Terms and Conditions.

Once the Platform Terms and Conditions have been accepted, you will see the following screen:

#### Figure 1

1000	Firm users	Client Accounts	Documents
parding checklist complete the below to gain fu	Il access to the platform		
Complete due dilig Add your firm's ba	ence questionnaire click here nk account details click here		
Generate and sign your firm to use the pank account add a new acc	e platform).	ot de done until invest	ec has authorised
Generate and sign your firm to use the pank account add a new acc records per page	a platform).	ot de done until invest	ec has authorised Search:
Generate and sign your firm to use the bank account add a new acc records per page Account name	Account number	Sort code	Search:

You will see 3 outstanding Onboarding Checklist items to complete:

#### **Due Diligence Questionnaire**

If you are a Firm that is already set up to do business with us, we do not initially require you to complete a due diligence questionnaire. If this is the case, please call our Platform Support Team on 0207 597 4045 so that we can verify this requirement.

If you are a new Firm that has never done business with us, you are required to complete a due diligence questionnaire.

Once this has been done, you can complete the final 2 Onboarding Checklist items.

We will be speaking with all existing Firms in due course to update our Due Diligence requirements.

#### Provide bank account details for fee payments

Here you will be asked to specify your Firm's bank details, in order to receive fee payments.

#### Digitally sign our Terms of Business

In order to use the Platform, you are required to sign our new Terms of Business. Once you have provided your Firm's bank account details, a link will appear next to the 'Generate and sign the terms of business' checklist item (as seen in Figure 1).

You will be asked to fill in your firm details. An electronic copy of the Terms of Business will be emailed to you. This document requires an electronic signature.

**Please Note:** In order to use the Platform, you are required to sign our latest Terms of Business even if you have already signed a Terms of Business with us in the past.

## 2 How to set up your Firm's advisers, support users and additional administrators

#### There are two ways to set up a Firm's staff on the Platform

- The Firm Administrator can set up all types of staff on the Platform.
- Advisers can set themselves up on the Platform, although they will require approval from the Firm Administrator.

#### How to set up staff as the Firm Administrator

By default, the Firm Administrator is the person that initially sets up the Firm on the Platform (see Section 1).

A Firm Administrator can set up three types of Firm staff on the Platform:

#### Advisers

To enable Advisers at your Firm to submit business via the Platform, each Adviser will first need to be set up on the Platform by the Firm Administrator.

#### Firm Admin

Also known as 'Firm Managers', additional Firm Administrators can be added to the Platform if required. This is the highest level of permission that can be granted on the Platform and includes the ability to add/remove Advisers and Support Users.

#### Support Users

Also known as 'Paraplanners', can also be added to support a Firm's Advisers. Furthermore, the Administrator can grant two different types of permission to Support Users:

- Read Access will allow the Support User to view all of a Firm's staff, clients and client investments but the Support User will not be allowed to take any actions on the Platform (for example, adding a client or submitting an application form on behalf of an Adviser).
- Write Access will also allow the Support User to take actions on the Platform (for example, adding a client or submitting an application form on behalf of an Adviser).

1. To set up a member of your Firm on the Platform, log in and navigate to the Firm Management section by clicking 'Firm' in the top navigation toolbar.

<sup>⊕</sup> Investec	Contact Products	Firm michael.last01@investec.co.uk Y
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2. Then navigate to the 'Firm Users' tab. You will see a summary of the Firm Users that have already been set up.

irm Mana	agement				
	Summary	Firm users	Client Account	ts	Documents
Firm us	ərs				
🛔 On-bo	oard an adviser 🏻 🎍 On-board a	i firm admin On-bo	ard a support user		
25 🗸	ecords per page			5	Search:
	Name	¢	User type	Status	5
÷	Mr peter mcauley		Firm Manager	Authorise	d
(+)	Mr Joseph Bloggs		Adviser	Authorise	d
-	Mr Fred Astaire		Adviser	Authorise	d
÷				A	

3. You will also see three blue boxes.



Clicking on each of these boxes will allow you to set up the relevant Firm User (an Adviser, Firm Admin or Support User).

Once you have set up the Firm User, they will receive an email whereby they will be asked to set up a password.

#### How an Adviser can set themselves up

Advisers from your Firm can also set themselves up on the Platform, subject to approval from the Firm Administrator.

To do so, the Adviser can visit www.investecforadvisers.com, select 'Sign up as a financial adviser' and press 'Create an account'.



When an Adviser has applied to be set up as part of your Firm, the Firm Administrator will see the Adviser appear in both the 'Firm Users' tab and the 'Summary' tab of the Firm Management dashboard.

The Firm Administrator will need to 'Authorise' the Adviser before their account is activated, and 'Make signatory' if the Adviser is to be granted permission to sign investment applications.

	Summary	Firm users	S Client	t Accounts		Documents
On-bo	ƏrS ard an adviser 🛛 🕹 On-board a firr	n admin On-bo	ard a support user			
r	ecords per page				Search:	
	Name	¢	User type	¢	Status	
Ð	Mr peter mcauley		Firm Manager		Authorised	
$\oplus$	Mr Joseph Bloggs		Adviser		Authorised	
$\oplus$	Mr Fred Astaire		Adviser		Authorised	
$\otimes$	Mr Gene Kelly		Adviser		ANot Authorised	I.
	Name	Email ad	ddress	Act	tions	
	Mr Gene Kelly	peter.mca	auley308@investec.co.uk	Aut	horise (i)	
	Regulator number	Work nu	umber	Mał	ke signatory 🛈	
	PAD01094	+4420759	072543	Dele	egate as firm admi	nistrator (i)
	Is signatory	Mobile r	number	Loc	k account (i)	
	false	+4479174	28816	Res	et password (i)	
	Is firm admin					
	false					

## B How to set up your clients and apply for our products via the Platform

This section describes how to set up a client under your Firm and how to submit the client's application for one of our structured products.

#### Part A: Setting up a client

- 1. In the Firm Dashboard select the 'Client Accounts' tab.
- 2. Click the 'On-Board an Investor' button.

Summary	Firmu	isers	Client Accounts	Documents
On-Board an investor	Create a joint account			
All accounts				
			Q S	earch for
Name	Туре	ISA Assets	Direct Assets	Total Assets
		No clients have been on-	boarded	

**Please Note:** The 'Create a joint account' button allows you to link two clients that you have already on-boarded (via the 'On-Board an Investor' button) in order to submit a joint application.

3. Input the client's details in the sections that follow and click 'Submit' when you reach the end of the Summary section.

Client details	Contact details	5	Tax details	Summary
Onboarding Information lease complete the following form to o	nboard a new	client.		
Adviser *		Choose an advi	ser	
Title		Choose a title		
First name(s) 🕢		First name(s)		
Last name		Last name		
Gender		Choose a gende	er	
Date of birth		dd/mm/yyyy		
Business/occupation	i	Enter occupatio	n	
Nationality		Choose a count	try	
Passport Number (op	otional)			

**Please Note:** The client's own unique email address must be entered. Please do not enter an email address specific to your Firm when onboarding a client, or a shared email address.

 Once you have completed the client ('investor') onboarding, you (the Firm Adviser/Support User/Administrator) will now see client appear in the 'Client Accounts' tab of the Firm Dashboard.

nv	restec		Contact 📦 P	roducts 📕 Firm	michael.last01@investe
n Mar	nagement - La	ast Chance Saloo	n FS Ltd		-
Summary Firm		Firm	users (	Client Accounts	Documents
≜ on- All acc	Board an investor	Create a joint account			
≜ on- All acc	Board an investor	Create a joint account		٩	Search for account name or no
▲ on- All acc	Board an investor 🔮	Create a joint account ISA Assets	Direct Assets	Q. Total Assets	Search for account name or no Onboarded *
All acc	Board an investor 🔮 ounts	Create a joint account ISA Assets £0.00	Direct Assets £0.00	Q Total Assets £0.00	Search for account name or no Onboarded * 09/08/2019

5. Clicking on the client's name (see above figure) will take you through to the client's dashboard.

Mr Glenn Richards advis	sed by <b>Mr Michael Last</b>				IBP0000
Total account value £0.00 * Indicative only and solely capture	ISA allocat £0.00 / £2 es orders placed on this plat	tion 2019/2020 <sup>•</sup> 0,000.00 form	Dire £0.	ect investm 00	ents value
Summary	People	ISA	Dir	ect	Documents
Mr Glenn Richards	Individua	1	Activ	/e	
Holdings					
Holdings Product Accourt	nt Invested	Maturing	Cost	Value	Status
Holdings Product Accour	nt Invested There are n	Maturing no holdings currently for	Cost or this client	Value	Status
Holdings Product Account	nt Invested There are n	Maturing no holdings currently for	Cost or this client	Value	Status No items to display
Holdings Product Accour H 4 0 + H Orders	nt Invested There are n	Maturing no holdings currently fo	Cost or this client	Value	Status No items to display
Holdings Product Accour H 4 0 + H Orders Product	nt Invested There are n	Maturing no holdings currently for Account	Cost or this client Ordered	Value	Status No items to display Status
Holdings Product Accour H 4 0 * H Orders Product H 4 0 * H	nt Invested There are n There are	Maturing no holdings currently for Account no orders currently for	Cost or this client Ordered this client	Amount	Status No items to display Status No items to display No items to display
Holdings Product Accour H 4 0 + H Orders Product H 4 0 + H Bank accounts	nt Invested There are r There are	Maturing no holdings currently for Account no orders currently for	Cost r this client Ordered this client	Value Amount	Status Status Status No items to display No items to display
Holdings Product Account H 4 0 * H Orders Product H 4 0 * H Bank accounts	nt Invested There are r There are	Maturing no holdings currently for Account no orders currently for	Cost rr this client Ordered this client	Value Amount	Status No items to display Status No items to display No items to display

6. You will see a prompt for Information, stating that the client's bank account details (for the payment of maturity proceeds and income payments) must be added prior to submitting a product application.

7. Once the client's bank account details have been added, you will see three new options appear on the client's dashboard:

0	Apply for	a plan	🔿 Trans	fer Existing	ISA 🤇	S Rein	vest a matured pla
Fo si or a not not or o struc	ubmit an appli Direct investn an ISA) or a ne an ISA Transfe ne of our ctured product	cation nent ew ISA er)	To submit an ISA Transfer structured pr	application fo in to one of ou oducts	r an To r Inv inv stri	reinvest a restec Str restment b uctured p	a maturing Direct or I uctured Product back in to one of our roducts
ا <del>(</del>	Investec		Contact	Products 🚦 Firm 1	nichael.last01@ir	nvestec.co.uk ~	
	Mr Glenn Richards a	advised by <b>Mr Mich</b> a	ael Last		E	BP000091	
	Total account value £0.00 * Indicative only and solely ca	Intures orders placed	ISA allocation 2019/2020 20.00 / £20,000.00 on this platform	Direct inves £0.00	tments value		
	Summary	People	ISA	Direct	Docu	ments	
	Link a bank ansount (2) Account name Mr Glenn Richards	Apply for a plan	Transfer Existing ISA Q Rein Account type Individual	vest a matured plan State Active			
	Holdings						
	Product Acc	count Inve	sted Maturing	Cost Value	Statu	s	
			There are no holdings currently	y for this client			
	н н 0 н н				C No items to	display	
	Orders						
	Product		Account	Ordered Amo	unt Status	5	
			There are no orders currently	for this client			

Product applications will be covered further in the following section.

O No items to display

H 4 0 F H

### Part B: Submitting a client's direct investment application (New business and/or New ISA subscriptions)

- 1. On the client dashboard, click 'Apply for a plan'.
- 2. You will see a 'Select plans' screen. Enter the investment details, including any fee amount. Once you have input the details, click the 'Add order' button.

If you wish to add an additional investment, repeat this step, otherwise press 'Next'.

Investe	ec		
Product applicat	ion		
Select plans	Additional options	Compliance	Submit
Information     Please complete the f	ollowing to apply for a plan on behalf o	f your client.	
Account (j)	Direct Account	FTSE 100 Kick-Out Depos Applications close: 06/09/2	it Plan 87 2019
Product (i)	FTSE 100 Kick-Out Deposit Plan E.	Maturity 6 Years	Initial Investment Protected
Amount to invest (i)	£ 10,000.00	Pay out At Maturity	Return Paid At Maturity (0.055 AER)
Deduct fees from amount to invest (i)	Yes 🖌 No		
Fee type (i)	As a monetary value		
Fee amount (i)	£ 150.00		
	Add order		
	Exit		Next

- 3. You will be presented with the 'Additional options' screen. When complete, press 'Next'.
- 4. You will be presented with the 'Compliance' screen. When complete, press 'Next'.
- 5. You will be presented with the 'Summary' screen. Check the inputs and when complete, press 'Submit'.
- The client will now receive an email with a link prompting them to electronically sign a product application form via DocuSign.
   This does not require the client to log in to the Platform.

**Please Note:** You (the Firm Adviser/Support User/Administrator) can verify the status of the signature by expanding the application in the 'Orders' section of the client dashboard (to expand the application, click the '+' sign to the left of the Product name).

7. When the client is reviewing the application form, they will see the "Method of payment" section.

Depending on the payment method that was selected during the application process (in the 'Additional options' screen), the "Method of payment" section in the application form will instruct the client how to send us their investment amount:

#### If you selected payment via Cheque:

#### 3. Method of payment

You have selected the method of payment as a cheque. The cheque should be made payable to Investec Bank plc and sent to the address below with the payment reference written on the back of the cheque. Bankers drafts or Building Society cheques must be made payable to "Investec Bank plc reference (your name)". Application Forms with post dated cheques will not be accepted.

Address: Investec Structured Products, PO Box 914, , Newport, NP20 9PE Payment reference: RICG08280001 Payment amount: £20,000,00

#### If you selected payment via Bank transfer:

#### 3. Method of payment

You have selected the method of payment as electronic funds transfer. The monies should be sent to the account below using the payment reference:

Bank name: Sort code: Account number: 41340794

HSBC Bank plc 40 02 50

Investec Bank plc Holding Account name: Payment reference: RICG08270001 Payment amount: £100,000.00

Please Note: The client's investment (either a cheque or a bank transfer) must arrive with us before the offer close date of the product, otherwise their application will be cancelled.

8. A welcome email will be sent to the client once they have signed the application form, prompting the client to set up a password to access their account on the Platform if they haven't used the Platform before.

9. Once the client has digitally signed their application form, the Authorised signatory selected during the application process will receive an email with a link prompting them to sign the financial adviser section of the application form. This does not require the signatory to log in to the Platform.

Again, outstanding signatures can be verified by logging on to the client's dashboard and expanding the relevant product application (see Figure 2).

**Please Note:** A Firm's Administrator, Adviser or Support User can view the outstanding signatures against an application, but only the Authorised signatory selected during each sale can sign the application.

#### Figure 2

	OS advised by	Mr Michael Last				IBP0000
Total account value £0.00 * Indicative only and sol	lely captures orde	ISA alloca £0.00 / £2 rs placed on this pla	ation 2019/2020* 20,000.00 tform	Dire £0.0	ct investments	value
Summary	Pe	ople	ISA	Dire	ect	Documents
Account name Mr Glenn Richard	ds	Individua	aj	Activ	e	
Product	Account	Invested	Maturing	Cost	Value	Status
	н	There are	no holdings currently	for this client	<b>C</b> 1	lo items to display
H 4 0 F F						
Orders						Ct to the second
Orders Product  FTSE 100 Kick-Out I	Deposit Plan 87		Account Direct	Ordered 09/08/2019 11:57	Amount £10,000.00	Pending signature
Orders      Product      FTSE 100 Kick-Out I      View product      Application Id: 1908	Deposit Plan 87 Cancel Order	Download 🛛 Re	Account Direct seend DocuSign Sigr	Ordered 09/08/2019 11:57	Amount £10,000.00 Signed	Pending signatur
Orders      Product      Yew product      View product      View product      Application Id: 1908      Payment Reference      Account: Direct account: D	Cancel Order	Download 🛛 Re	Account Direct send DocuSign Mr G	Ordered 09/08/2019 11:57	Amount £10,000.00 Signed	Pending signatur
Orders      Product      FTSE 100 Kick-Out      View product      View product      Application Id: 1908     Payment Reference     Account: Direct acc     Product name: FTSE     Amount: 210,000.00	Ceposit Plan 87 Cancel Order Cancel Order Cancel Order Cancel RicG08090001 ount E 100 Kick-Out De D	Download 💌 Re	Account Direct send DocuSign Mr G Mr M	Ordered 09/08/2019 11:57	Amount           £10,000.00           Signed           • No           • No	Status Pending signatur

- 10. Once the Authorised signatory has signed the application form, the client will receive an acknowledgment email. This email will inform the client that a copy of their signed application form has been loaded into their document store (accessible by logging in to the platform), as well as a PDF acknowledgment letter.
- 11. You (the Firm Adviser/Support User/Administrator) can verify the status of the client's investment via the client's dashboard. For example, if a direct or new ISA investment is awaiting payment this will be flagged under the 'Status' column.

						oraroo
6) F	TSE 100 Kick-Out Deposit Plan 87	Direct		09/08/2019 11:57	£10,000.00	Pending paymen
1	View product Cancel Order Download		Signe	er	Signed	
	Payment Reference: RICG08090001 Account: Direct account		Mr G Richards		• Yes	
1	Product name: FTSE 100 Kick-Out Deposit Plan 87 Amount: £10,000.00		Mr M L	ast	• Yes	

#### Part C: Submitting a client's ISA transfer

1. On the client dashboard, click 'Transfer existing ISA'.

Investee	Conta	act 📦 Produ	icts 🕈 Clients	michael.las	st03@investec.co
ack to My Clients					
Mr Glenn Richards					IBP000
Total account value £0.00 * Indicative only and solely cap	ISA alloca £0.00 / £2	ation 2019/2020" 20,000.00 iform	Dire £0.0	ect investments 00	value
Summary	People	ISA	Dir	ect	Document
Account name Mr Glenn Richards	Individua	type al	Advi Mr N	sed by lichael Last Chance Saloon	ESIItd
Account name Mr Glenn Richards Holdings	Account	type al	Advi Mr N Last	sed by fichael Last Chance Saloon	FS Ltd
Account name Mr Glenn Richards Holdings	Account Individua	type al Maturing	Advi Mr N Last	sed by fichael Last Chance Saloon Value	FS Ltd Status
Account name Mr Glenn Richards Holdings Product Acco	Account Individua punt Invested There are	type al Maturing no holdings currently	Advi Mr N Last Cost for this client	sed by fichael Last Chance Saloon Value	FS Ltd Status
Holdings Holdings Holdings Holdings Holdings Holdings Holdings Holdings	Account Individua punt Invested There are	type	Activi Mr N Last Cost for this client	sed by lichael Last Chance Saloon Value	IFS Ltd Status
Account name Mr Glenn Richards Holdings Product Acco K 4 0 P H Orders	Account Individua pount Invested There are	type al Maturing no holdings currently	Advi Mr N Last	sed by lichael Last Chance Saloon Value	IFS Ltd Status No items to displ
Account name Mr Glenn Richards Holdings Product Acco M 4 0 P H Orders Product	Account Individua punt Invested There are	type al Maturing no holdings currently Account	Advi Mr N Last Cost for this client	sed by lichael Last Chance Saloon Value C M Amount	IFS Ltd Status No items to displ
Account name Mr Glenn Richards Holdings Product Acco N 4 0 P H Orders Product 9 FTSE 100 Kick-Out Deposit	Account Individua ount Invested There are Plan 87	type al Maturing no holdings currently Account Direct	Cost for this client Ordered 09/08/2019 11:57	Value Amount E10,000,00	FS Ltd Status No items to displ Status Pending paym

2. Select the number of ISAs that you are transferring (these instructions will assume that one ISA is being transferred) and click 'Next'.

<sup>⊕</sup> Investec				
Existing ISA Transfer				
Information Existing ISA Subscriptions No.	tice Transfer notes	Allocations	Declaration	Summary
Information				
<ul> <li>to the terms and conditions applying to your ISA. For exam</li> <li>Some ISA products do not allow only part of an ISA to undertaken, e.g. when deciding which investments an</li> <li>Your existing ISA provider may need you to give them</li> <li>There may be outstanding fees to pay before the tran your existing ISA provider before completing this form</li> </ul>	pple: b be transferred, or may p e sold to facilitate the tran specific information befor sfer goes ahead. If you ar h.	place conditions or nsfer. ore the transfer ca re not sure what co	n how such a tran n go ahead. onditions apply pl	sfer is ease check wit
How many ISAs are you transferring?	Number of ISAs to transfe	er	~	
Exit			Next	

- You will now be prompted to insert the details of your existing ISA. It is important that these details match those held by your existing ISA provider, in order to prevent delays to your transfer request. Insert the details and click 'Next'.
- 4. You will now be prompted to note how much of your previous or current year's ISA you wish to transfer to us. Insert the amounts and click 'Next'.

- 5. You will now be prompted for instructions around notice for your existing ISA provider. Enter the information and click 'Next'.
- 6. Add any notes for your existing ISA provider in the 'Transfer notes' section and click 'Next'.
- 7. You will now reach the 'Allocations' screen. In this section you will choose which products to invest the client's ISA transfer proceeds in to, and how much. You can allocate ISA transfer proceeds in percentage or cash terms (see 'Allocation Method'). Each time you choose a Product and give it an allocation, click 'Add order'. When you have allocated all ISA transfer proceeds, click 'Next'.

Investe	C			
Existing ISA Tran	sfer			
Information Existing	ISA Sub	scriptions Not	ice Transfer notes	locations Declaration Summary
Amount left to alloc	ate: £25,0	00.00 (50.00%)		
Allocation Method ()	Percentage	Value		
Product to purchase			Fees	Allocation
EVEN 30 Deposit Growth Plan 7	5		0.0%	50.00 %
Total:				80.00% / 100.00%
Product (i)	FTSE 100 K	ick-Out Deposit Plan	FTSE 100 Kick-Out D Applications close: 0	Deposit Plan 87 6/09/2019
Percent to invest (i)	%	50	Maturity 6 Years	Initial Investment Protected
Deduct fees from amount to invest (i)	Yes	No	Pay out At Maturity	Return 5.5% per annum
		Add o	order	
	Exit			Back Next

8. You will be prompted to provide some compliance information. One you have finished, click 'Next'.

Investec			
xisting ISA Transfer			
Information Existing ISA Subscriptions Notice Transfer notes	Allocations	Declaration	Summary
Have you provided the customer with the Key Information Documents for these products? $\bigodot$	Yes 🗸	No	
Have you assessed the suitability and/or appropriateness of the selected Investec plans for the customer? $$	Yes 🗸	No	
Have you provided the customer with investment advice in relation to these products in accordance with the guidance set out in the Plan brochures? $\textcircled{0}$	Yes 🗸	No	
Signatory ① Mr Last	~		

- 9. In the following two screens, you will be prompted to agree to a transfer declaration, and review the transfer information that you have provided. When you are happy, press 'Confirm'.
- 10. The client will now receive an email with a link prompting them to electronically sign the ISA transfer product application form via DocuSign. This does not require the client to log in to the Platform.
- 11. Once the client has digitally signed the ISA transfer product application form, the Authorised signatory selected during the application process will receive an email with a link prompting them to sign the financial adviser section of the application form. This does not require the signatory to log in to the Platform.

**Please Note:** A Firm's Administrator, Adviser or Support User can view the outstanding signatures against an application, but only the Authorised signatory selected during each sale can sign the application.

12. The client will now receive a second email, stating that attention is required on their account.



13. **Important:** Since this is an ISA transfer, the client or a Firm user will need to log in to the Platform and download the application form from the Document Store.

The last two pages of the application form contain the instruction to the existing ISA manager.

The instruction must be printed (either by the client, or by a Firm user depending on your preferred process for each client) and the signature box on the last page must be signed and dated in wet ink by the client.

The instruction must then be posted directly to the existing ISA Manager.

Investec will continue to contact the existing ISA managers to check for receipt of the instruction and chase the funds as per our usual process.

#### Part D: Reinvesting a client's maturing Investec Structured Product

**Please Note:** We can only process plans that have already kicked out or matured.

1. On the client dashboard, click 'Reinvest a matured plan'.

lack	to My Clients									
Mr	Glenn Rich	ards								IBP0000
To	otal account valu	e	IS	A alloca	tion 2019/2020"		Direct	investr	nents v	alue
* le	ndicative only and :	solely captures	orders placed o	n this plat	form		20.00			
	Summary		People		ISA		Direc	t		Documents
	Account name	arde		Account	type		Advised Mr Mio	d by		
							Last Ch	nance S	aloon F	S Ltd
Hok	dings									
Hok	dings Product	Account	Inves	ted	Maturing	Cost		Value	x1(1111))	Status
Hok	dings Product	Account	Inves	ted There are i	Maturing no holdings currently	Cost for this client		Value	O No	Status
Holi	dings Product	Account	Inves	ted There are t	Maturing no holdings currently	Cost for this client		Value	C No	Status
Holi	dings Product 4 0 * Iers Product	Account H	Inves	ted	Maturing no holdings currently Account	Cost for this client Ordered		Value	O No	Status b items to display
Holi	dings Product 4 0 * lers Product EVEN 30 Deposit	Account	Inves	ted	Maturing no holdings currently Account ISA	Cost for this client Ordered 12/08/2019 16	:26	Value Amour £25,000	<b>C</b> No nt .00	Status Ditems to display Status Pending payment
Hole Ord	dings Product ers Product EVEN 30 Deposit FTSE 100 Kick-OK	H Growth Plan 75 at Deposit Plan 8	7 7 87	ted There are I	Maturing no holdings currently Account ISA ISA	Cost for this client Ordered 12/08/2019 16 12/08/2019 16	:36	Value Amour £25,000 £25,000	C No	Status Status Status Pending paymen Pending paymen Pending paymen
Holi Moli	ers Product Product Product EVEN 30 Deposit FTSE 100 Kick-ox	H Growth Plan 75 at Deposit Plan & at Deposit Plan &	Inves 1 87 87	ted There are I	Maturing no holdings currently Account ISA ISA Direct	Cost for this client Ordered 12/08/2019 16 12/08/2019 11	:26 :26 :36	Value Amour £25,000 £10,000	0 No nt .00 .00	Status Items to display Status Status Pending paymen Pending paymen 1 - 3 of 3 items
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- 2. You will now reach the 'Matured plans' section where you will be prompted to enter details of the maturing plan(s) that you wish to reinvest, as well as how much of each maturity amount is to be reinvested and how much is to be encashed. You can also specify "New funds", if the client wishes to add new monies to the maturity funds that are being reinvested. When you have entered this information, click 'Next'.
- You will now reach the 'New plans' section where you will be asked how to allocate the maturity funds (which you specified in the previous section) to one or more new structured products.
- 4. Specify which type of funds to reinvest (direct or ISA), choose which product to reinvest into, choose the amount to reinvest and specify the fee amount.
- 5. When done, click 'Add order'.

'Fund from' allows you to choose which type of available funds you are reinvesting (ISA or direct non-ISA maturity funds, or New funds), depending on the types of maturity funds available (as you specified in the previous 'Matured plans' section).

'Account' specifies whether the maturity funds or New funds will be reinvested as an ISA investment or a direct investment.

**Please Note:** If you try and reinvest maturing ISA funds into a direct account, you will be prompted with a warning that the ISA status of these funds will be lost.

If you reinvest maturity direct funds into an ISA account, this will be treated as a current year's ISA subscription.

ion root a plan					
Matured plans	New plans	Additional opt	tions	Compliance	Submit
Information     Matured direct investment	nents left to allocate: £10,000.0	0			
Account type	Product to purchase			Fees	Amount
		No orders added			
Total:					00.03
Fund from (i)	Matured direct investments	~	FTSE 100 Defens Applications clos	ive Kick-Out Deposit Plar e: 06/09/2019	13
Account (i)	Direct Account	~	Maturity 6 Years	Initial Inve Protecte	stment d
Product (i)	FTSE 100 Defensive Kick-Out	Deposit/	Pay out At Maturity	Return 3.75% p	a
Amount to invest 🕕	£ 10,000.00				
Deduct fees from amount to invest (i)	Yes 🖌 No				
Fee type ()	As a percentage value	~			
Fee amount ()	% 1.50				
Fee amount ()	% 1.50				

- 6. You will now be able to either choose another product in which to reinvest any outstanding maturity proceeds (again, clicking 'Add order' when finished) or proceed by clicking 'Next'.
- 7. You will now reach the 'Additional options' section. If you specified 'New funds' in the 'Matured Plans' section (i.e. you are adding new monies to your maturity funds for reinvestment), you will be required to fill in this 'Additional option' section.

Otherwise there will be no questions to answer in this section and you will be prompted to click 'Next'.

- 8. You will now reach the 'Compliance' section. Once you have submitted your responses, click 'Next'.
- 9. At the 'Submit' section you will be asked to review the information that you provided. Once you are happy, click 'Submit'.
- 10. The client will now receive an email with a link prompting them to electronically sign their reinvestment product application form via DocuSign. This does not require the client to log in to the Platform.
- 11. Once the client has digitally signed the reinvestment product application form, the Authorised signatory selected during the application process will receive an email with a link prompting them to sign the financial adviser section of the application form. This does not require the signatory to log in to the Platform.

**Please Note:** If the client is adding new funds to their maturity funds, they will need to send us the new funds. Instructions for how to send us the funds are specified in section 3 of their application form.

Please refer to Part B, step 7 of this document for further explanation around how to do this.

- 12. Once the Adviser has signed the application form, the client will receive an acknowledgment email. This email will inform the client that a copy of their signed application form has been loaded into their document store (accessible by logging in to the platform), as well as a PDF acknowledgment letter.
- 13. You (the Firm Adviser/Support User/Administrator) can verify the status of the client's investment via the client's dashboard. For example, if a direct or new ISA investment is awaiting payment this will be flagged under the 'Status' column.

Product	Accou	nt Ordered	Amount	Status
EVEN 30 Deposit Growth Plan 75	ISA	28/08/2019 12	:10 £15,000.0	00 Pending signature
i View product a Cancel Order Download	Resend DocuSign	Signer	Signe	ed
i View product Cancel Order Download	Resend DocuSign	Signer	Signe	ed
View product     Cancel Order     Download     Application Id: 190828-0003     Payment Reference: N/a - rollover     Account: Isa	Resend DocuSign	Signer Mr G Richards	Signe 2 No	ed

#### Get in touch with us

If you are having difficulties with the Platform, please don't hesitate to get in touch with our Platform Support Team:

Email: FinProdPlatformSupport@investec.co.uk Tel: +44 207 597 4045

Investec Structured Products is a trading name of Investec Bank plc. Investec Bank plc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. It is a member of the London Stock Exchange Registered under Financial Services Register reference 172330. Investec Bank plc is a limited company registered in England and Wales at Companies House. Our registered office is 30 Gresham Street, London EC2V 7QP and our registered number is 00489604. Our VAT number is 480912639.

