

Incorporating Investec Wealth & Investment (UK)

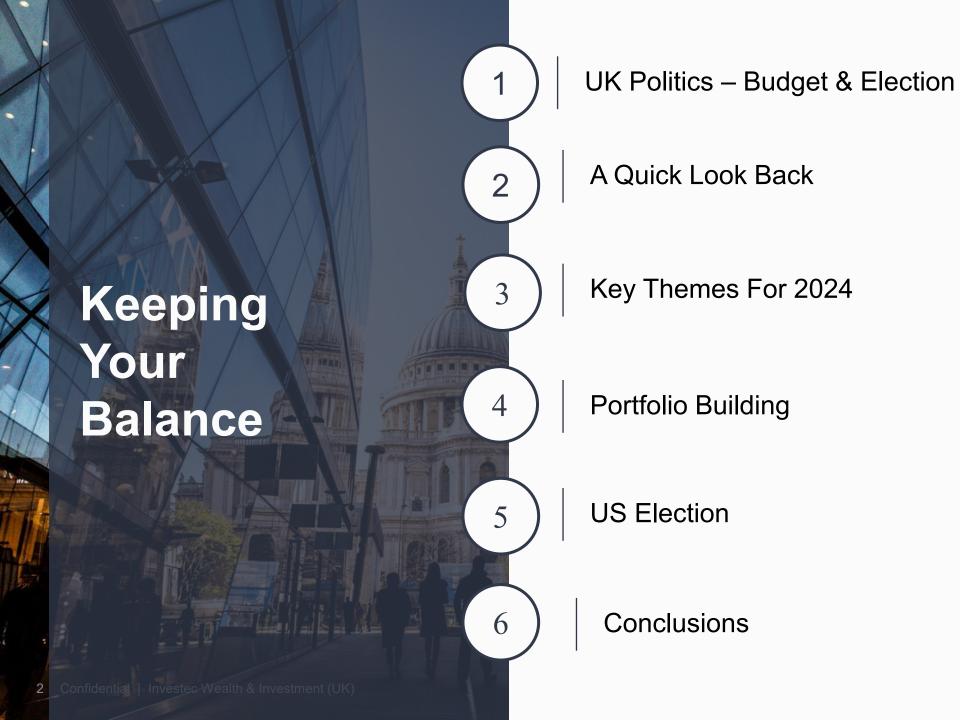
Investment Update

Keeping Your Balance

Speaker: John Wyn-Evans, Head of Investment Strategy

March 2024





UK Politics

Spring Budget & General Election

Hunt's Headroom



Source – Freepik

Hunt's Headroom



Source – Freepik

Spring Budget Headlines

Source – Investec Wealth & Investment (UK)

Spot The Difference



Source – Universal Pictures

Spot The Difference

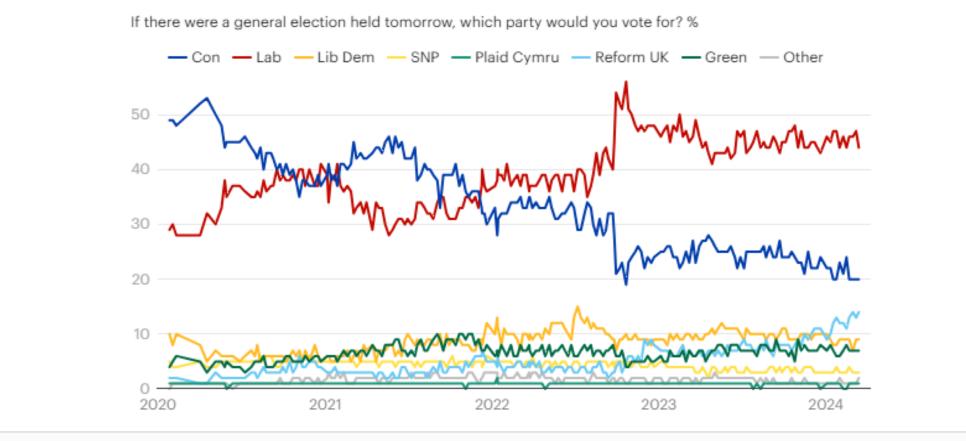
Major UK Parties Are Hard To Tell Apart



Source – Sky News

Except In The Opinion Polls

Latest Opinion Polls



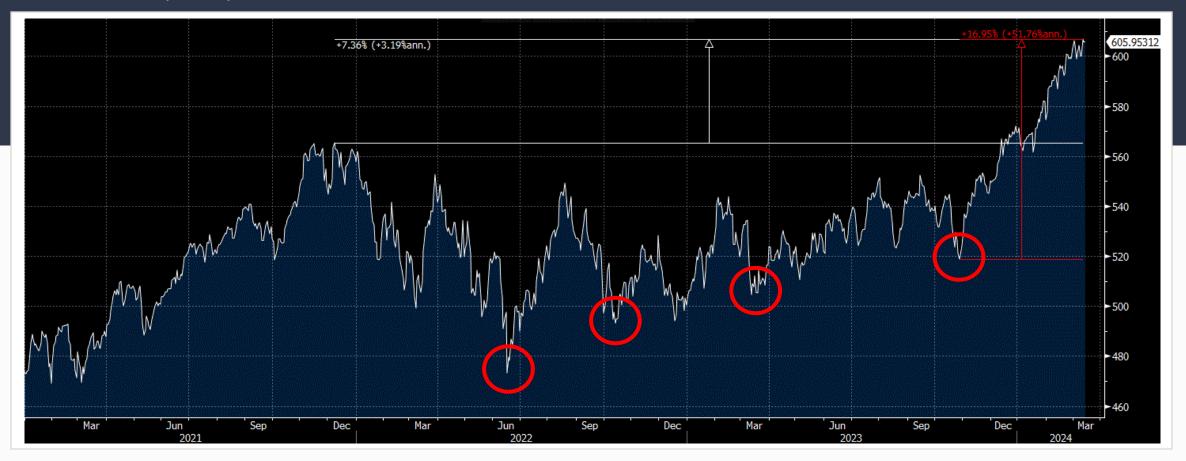
Source - YouGov (13-14 March 2024)

A Quick Look Back

A Tough Two Years – But Patience Rewarded

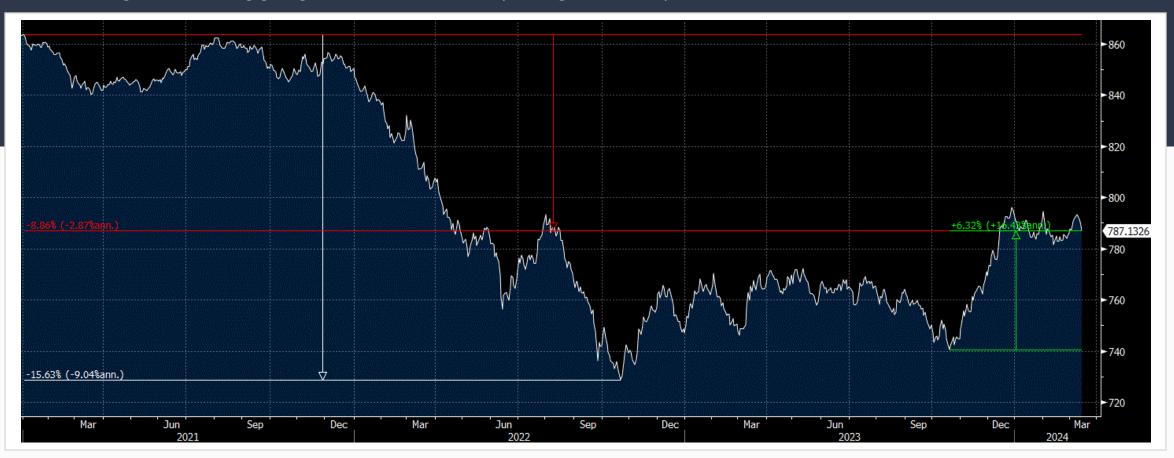
The Post-Covid Equity Market

MSCI ACWI (GBP) 2021 to Present



The Post-Covid Bond Market – The Worst Is Over

Bloomberg Global Aggregate Bond Index (Hedged GBP) 2021 to Present



The Post-Covid Balanced Portfolio

FTSE Private Investor Balanced Index 2020 to Present – Two Years Of Going Nowhere Since December 2021

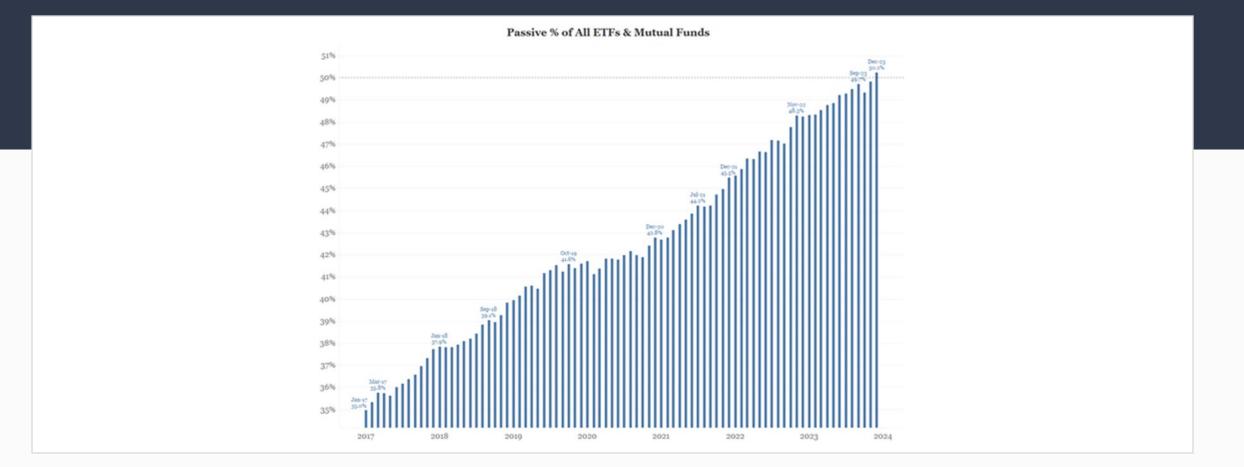


Narrow Market Leadership

Selected Global Indices



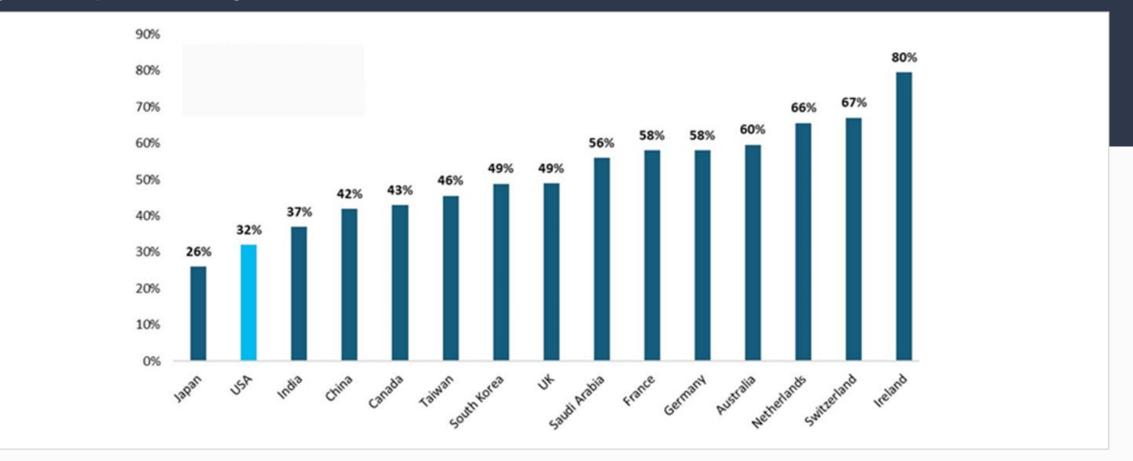
Passive Funds Have Become Dominant



Source – Bianco Research / Bloomberg (December 2023)

But Concentrated Leadership Is a Global Phenomenon

Weight of Top 10 Holdings in MSCI Index-Based Index ETFs



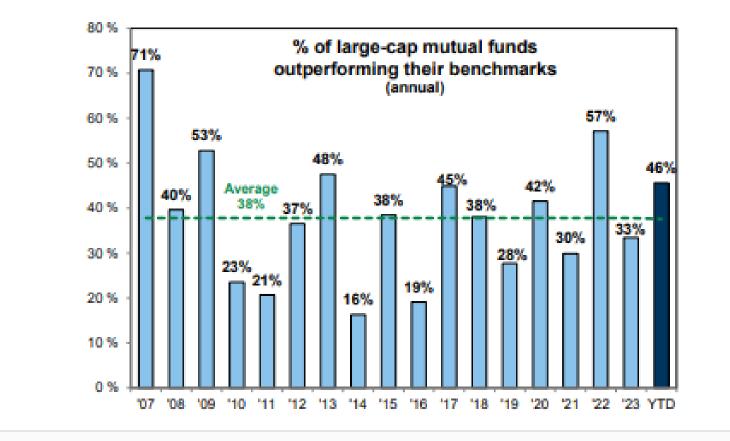
Source – Creative Planning (February 2024)

Although Dispersion Is Increasing...

The Magnificent 7-6-5...? Performance YTD

NVDA US Equity	USD	77.59%
META US Equity	USD	38.95%
AMZN US Equity	USD	17.65%
MSFT US Equity	USD	13.08%
GOOG US Equity	USD	2.42%
AAPL US Equity	USD	-10.14%
TSLA US Equity	USD	-34.60%

Leading To Better Fund Manager Performance



Source - Goldman Sachs - 21/02/2024

Market Drivers

Market Drivers – It's Mainly About Inflation

Headline Inflation % Change Year-on-Year

		2022										2023										2024			
		Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	Eurozone	7.4	7.4	8.1	8.6	8.9	9.1	9.9	10.6	10.1	9.2	8.6	8.5	6.9	7.0	6.1	5.5	5.3	5.2	4.3	2.9	2.4	2.9	2.8	2.6
	France	5.1	5.4	5.8	6.5	6.8	6.6	6.2	7.1	7.1	6.7	7.0	7.3	6.7	6.9	6.0	5.3	5.1	5.7	5.7	4.5	3.9	4.1	3.4	3.
e	Germany	7.6	7.8	8.7	8.2	8.5	8.8	10.9	11.6	11.3	9.6	9.2	9.3	7.8	7.6	6.3	6.8	6.5	6.4	4.3	3.0	2.3	3.8	3.1	2.
S	Italy	6.8	6.3	7.3	8.5	8.4	9.1	9.4	12.6	12.6	12.3	10.7	9.8	8.1	8.6	8.0	6.7	6.3	5.5	5.6	1.8	0.6	0.5	0.9	0.
Eurozone	Spain	9.8	8.3	8.5	10.0	10.7	10.5	9.0	7.3	6.7	5.5	5.9	6.0	3.1	3.8	2.9	1.6	2.1	2.4	3.3	3.5	3.3	3.3	3.5	2.
	Greece	8.0	9.1	10.5	11.6	11.3	11.2	12.1	9.5	8.8	7.6	7.3	6.5	5.4	4.5	4.1	2.8	3.5	3.5	2.4	3.8	2.9	3.7	3.2	3.
	Ireland	6.9	7.3	8.3	9.6	9.6	9.0	8.6	9.4	9.0	8.2	7.5	8.1	7.0	6.3	5.4	4.8	4.6	4.9	5.0	3.6	2.5	3.2	2.7	
	Sweden	6.3	6.6	7.5	8.9	8.3	9.5	10.3	9.8	10.1	10.8	9.6	9.7	8.1	7.7	6.7	6.3	6.3	4.5	3.7	4.0	3.3	1.9	3.4	2
bed	Switzerland	2.2	2.3	2.7	3.2	3.3	3.3	3.2	2.9	2.9	2.7	3.2	3.2	2.7	2.6	2.2	1.8	2.1	1.9	2.0	2.0	1.6	2.1	1.5	1
Developed	UK	7.0	9.0	9.1	9.4	10.1	9.9	10.1	11.1	10.7	10.5	10.1	10.4	10.1	8.7	8.7	7.9	6.8	6.7	6.7	4.6	3.9	4.0	4.0	
ě	US	8.5	8.3	8.6	9.1	8.5	8.3	8.2	7.7	7.1	6.5	6.4	6.0	5.0	4.9	4.0	3.0	3.2	3.7	3.7	3.2	3.1	3.4	3.1	3
-	Japan	1.2	2.5	2.5	2.4	2.6	3.0	3.0	3.7	3.8	4.0	4.3	3.3	3.2	3.5	3.2	3.3	3.3	3.2	3.0	3.3	2.8	2.6	2.2	
1	China	1.5	2.1	2.1	2.5	2.7	2.5	2.8	2.1	1.6	1.8	2.1	1.0	0.7	0.1	0.2	0.0	-0.3	0.1	0.0	-0.2	-0.5	-0.3	-0.8	0
	Indonesia	2.5	3.3	3.4	4.4	4.9	4.5	5.9	5.6	5.4	5.4	5.1	5.4	5.0	4.4	4.1	3.5	3.1	3.4	2.3	2.6	3.0	2.8	2.6	2
p	Korea	4.2	4.8	5.3	6.0	6.3	5.7	5.5	5.6	5.0	5.0	5.0	4.7	4.2	3.7	3.4	2.7	2.4	3.4	3.7	3.8	3.3	3.2	2.8	3
rgir	Taiwan	3.3	3.4	3.4	3.6	3.4	2.7	2.8	2.7	2.4	2.7	3.1	2.4	2.4	2.3	2.0	1.8	1.9	2.5	2.9	3.0	2.9	2.7	1.8	3
Emerging	India	7.0	7.8	7.0	7.0	6.7	7.0	7.4	6.8	5.9	5.7	6.5	6.4	5.7	4.7	4.3	4.9	7.4	6.8	5.0	4.9	5.6	5.7	5.1	5
"	Brazil	11.3	12.1	11.7	11.9	10.1	8.7	7.2	6.5	5.9	5.8	5.8	5.6	4.7	4.2	3.9	3.2	4.0	4.6	5.2	4.8	4.7	4.6	4.5	4
	Mexico	7.5	7.7	7.7	8.0	8.2	8.7	8.7	8.4	7.8	7.8	7.9	7.6	6.8	6.3	5.8	5.1	4.8	4.6	4.5	4.3	4.3	4.7	4.9	4
	South Africa	5.9	5.9	6.5	7.4	7.8	7.6	7.5	7.6	7.4	7.2	6.9	7.0	7.1	6.8	6.3	5.4	4.7	4.8	5.4	5.9	5.5	5.1	5.3	

Source – JP Morgan Asset Management – 15/03/2024

Market Drivers – It's Mainly About Inflation

What Central Banks Fear Most – Sticky Inflation Or A Second Wave



Source – Bloomberg Opinion

Market Drivers – Interest Rate Expectations

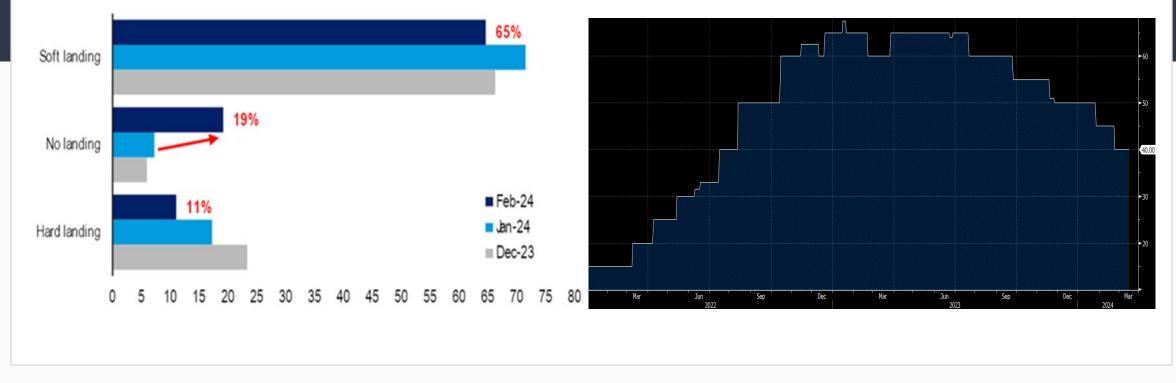
Market Implied Interest Rates December 2024

	Current Base Rate	Expected Base Rate	Expected Base Rate 1/1/24
US	5.5%	4.6% (-0.9%)	4.0% (-1.5%)
UK	5.25%	4.6% (-0.65%)	4.15% (-1.1%)
Europe	4%	3.0% (-1.0%)	2.6% (-1.4%)

Market Drivers – What Happens Next?

Probability Of US Recession – Bank of America Client Survey & Economists' Forecasts

What is the most likely outcome for the global economy in the next 12 months?



Source - Bank of America Fund Manager Survey (February 2024) / Bloomberg (15/03/2024)

Market Drivers – Growth Forecasts

GDP Growth By Country 2022 – 2025 (Bloomberg Consensus)

Growth for the past two y	ears and cons	ensus for the	next two	
	22	23	24	25
USA	2.1	2.5	2.1	1.7
Japan	1.1	1.9	0.7	1.1
EU	3.45	0.5	0.5	1.4
Germany	1.9	-0.1	0.2	1.2
France	2.6	0.9	0.7	1.3
Italy	3.9	0.7	0.5	1.1
Spain	4.6	2.4	1.5	1.9
UK	4	0.3	0.4	1.2
China	3	5.2	4.6	4.3
South Africa	2.3	0.6	1.2	1.6
DM	2.73	1.68	1.49	1.71
EM	3.06	3.94	4.09	4.12
World	3.1	3	2.8	2.9

Growth for the past two years and consensus for the next two

Source - Bloomberg / IW&I - 7/03/2024

Geopolitics & Macro – Key Events/Concerns

Source - Investec Wealth & Investment (UK)

Tactical Asset Allocation Recommendations

Building Portfolios

Please note that these are recommendations and will not necessarily have been implemented in all portfolios owing to various constraining factors and individual preferences

Potential Outcomes Matrix

	Equity B	ull Market	
	Resilient Growth ⑦ Equities ⑧ Bonds	Immaculate Disinflation ⊘ Equities ⊘ Bonds 	
Bond Bear	20%	26%	Bond Bull
Market	 Tightening 2.0/ "Higher For Longer" ⊗ Equities ⊗ Bonds ⊘ Alternatives ⊘ Cash 	Mild Recession ⊗ Equities ⊘ Bonds We Are Still Here	Market
	22%	32%	
	Equity Be	ear Market	

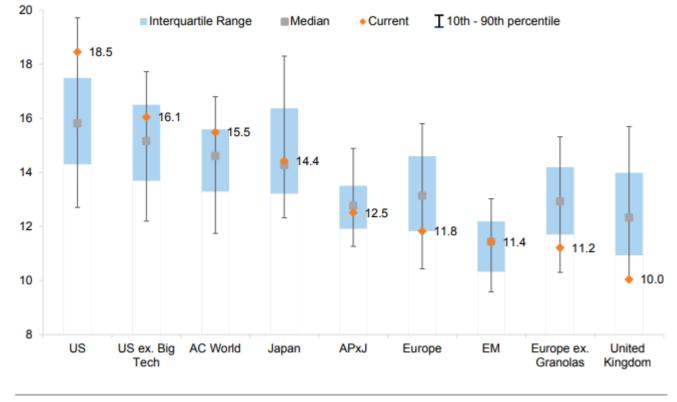
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Source – IW&I

Market Valuations Favour Non-US Equities

Global Indices Price/Earnings Ratios

12m fwd P/E, MSCI regions; data since 2003

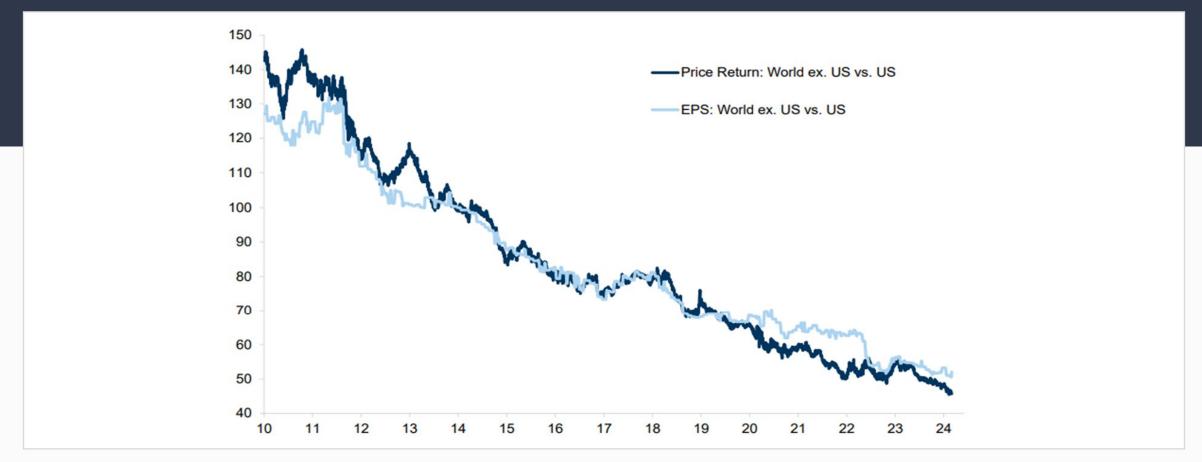


Source: Factset, Goldman Sachs Global Investment Research

Source – Goldman Sachs

There Is A Good Reason Why US Equities Have Done Well

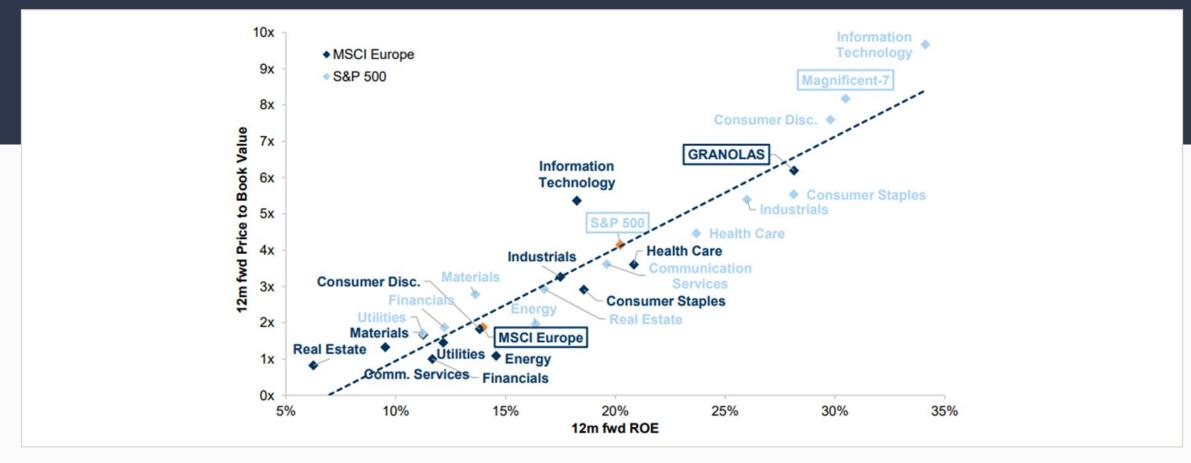
Price Return and EPS – World ex-US vs US



Source - Goldman Sachs (11/03/2024)

And We Have To Look Beyond PE Ratios

S&P 500 and MSCI Europe – 12m Forward Price to Book Value vs Return on Equity (ROE)



Source - Goldman Sachs (11/03/2024)

What's The Right Yield For A 10-Year Sovereign Bond?

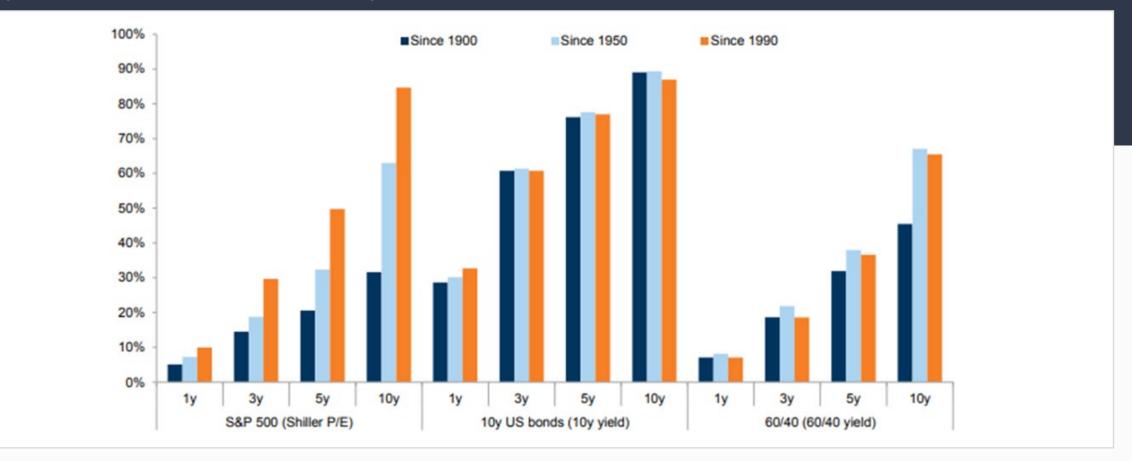
Real GDP + Inflation = Nominal GDP = 10-Year Yield

	Real GDP	Inflation	Nominal GDP	Today
US	1.5% - 2%	2% - 3%	3.5% - 5%	4.30%
UK	0.5% - 1.5%	2% - 4%	2.5% - 5.5%	4.10%
EU	0.5% - 1.5%	2% - 3%	2.5% - 4.5%	2.65%

Source - IW&I - 6/03/24

But Valuation Is A Dreadful Market Timing Tool

R Squared of Valuations for Subsequent Returns



Source - Goldman Sachs / Robert Shiller

Current Tactical Asset Allocation Tilts

Source - IW&I - 20/02/2024

US equities Image: state sta		 -	N	+	++
Japan Image: Sector of the	Global equities				
Europe EM UK equities Mid/SC exposure Cyclical Defensive Global bonds US 10 US 10 US 10 US 10 ILB German 10 Japan 10 UK10 IG credit HY credit EM sovereign Currency USD EUR JPY GBP Listed property Alternatives Gold	US equities				
EM Image: Sector of the se	Japan				
UK equities Mid/SC exposure Cyclical Defensive Global bonds US 10 US 10 US 10 ILB German 10 Japan 10 UK10 IG credit HY credit EM sovereign Currency USD EUR JPY GBP Listed property Gold	Europe				
Mid/SC exposure Cyclical Defensive Global bonds US 10 US 10 ILB German 10 Japan 10 UK10 IG credit HY credit EM sovereign Currency USD EUR JPY GBP Listed property Gold	EM				
Cyclical Defensive Global bonds US 10 US 10 ILB German 10 Japan 10 UK10 IG credit HY credit EM sovereign Currency USD EUR JPY GBP Listed property Alternatives Gold	UK equities				
Defensive Image: Sector of the sector	Mid/SC exposure				
Global bonds US 10 US 10 ILB German 10 Japan 10 UK10 IG credit HY credit EM sovereign Currency USD EUR JPY GBP Listed property Alternatives Gold	Cyclical				
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GBP Listed property Alternatives Gold	EUR				
Listed property Alternatives Gold	JPY				
Alternatives Gold	GBP				
Gold Cold	Listed property				
	Alternatives				
Uncorrelated	Gold				
	Uncorrelated				

Cash Is Not King

Key Portfolio Asset Class Component Returns And Inflation 2000 - Present



The Balancing Act

The Asset Return "Quilt" 2000-2024

2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024'
Commodities	US Treasuries	Conmodites	MSCI EM	REITS	MSCI EM	REITS	MSCI EM	US Treasuries	MSCI EM	Gold	US Treasuries	REITS	S8P 500	58P 500	S&P 500	Commodities	MSCI EM	Cash	S&P 500	Gold	Commodities	Commodifies	S&P 500	58P 500
58.2%	6.7%	39.5%	56.3%	32.0%	34.5%	37.5%	39.8%	\$4.0%	79.0%	29.2%	9.8%	23.8%	32.4%	13.7%	1.4%	17.5%	37.8%	1.8%	31.5%	24.8%	45.3%	31.1%	26.3%	8.4%
US Treasures	Global IG	Gold	MSCI EAFE	Conmodifies	Commodities	MSCI EM	Commodities	Gald	Global HY	MISCI EM	Gold	Global HY	MSCI EAFE	REITS	US Treasuries	Global HY	MSCIEAFE	US Treesuries	REITS	MSCI EM	REITS	Cash	MSCI EAFE	Commodities
13.4%	4.6%	25.6%	39.2%	28.7%	33.7%	32.6%	33.0%	4.3%	62.0%	19.2%	8.9%	19.3%	23.3%	11.7%	0.6%	14.8%	25.9%	0.8%	27.4%	18.8%	37.1%	1.5%	18.9%	6.1%
REITS	Cash	Global IG	REITS	MSCI EM	Gold	MSCI EAFE	Gold	Cash	MSCI EAFE	REITS	Global IG	MSCI EM	Global HY	US Treasuries	Cash	S&P 500	S&P 500	Gold	MSCI EAFE	S&P 500	S&P 500	Gold	Global HY	MSCI EAFE
8.5%	4.4%	14.9%	33.5%	26.0%	17.8%	26.9%	31.9%	2.1%	32.5%	15.9%	4.5%	18.6%	8.0%	6.0%	0.1%	12.0%	22.0%	-1.9%	22.8%	18.4%	28.7%	-0.8%	13.4%	5.4%
Cash	Global HY	US Treasuries	Commodities	MSCI EAFE	MSCI EAFE	Gold	MISCI EAFE	Global IG	REITS	58P 500	Global HY	MSCI EAFE	REITS	Global IG	MSCI EAFE	MSCI EM	Gold	Global HY	Commodities	Global IG	MSCI EAFE	US Treasures	Gold	Gold
6.2%	3.1%	11.6%	30.1%	20.7%	14.0%	23.2%	11.6%	-8.3%	31.7%	15.1%	2.6%	17.9%	0.7%	3.2%	-0.8%	11.2%	12.9%	-3.3%	20.1%	10.3%	11.9%	-12.9%	12.7%	4.7%
Global IG	Gold	Cash	Global HY	Gisbal HY	REITS	S&P 500	US Treasures	Global HY	S&P 500	Global HY	58P 500	S&P 500	Global IG	Gold	REITS	Gald	REITS	Global IG	MSCI EM	MSCI EAFE	Global HY	Global HY	REITS	MSCI EM
3.1%	-0.7%	1.8%	30,7%	12.4%	10.7%	15.8%	9.1%	-27.9%	26.5%	13.9%	2.1%	16.0%	0.1%	0.1%	-3.4%	8.6%	11.5%	-3.4%	18.6%	8.4%	1.4%	-13.2%	11.3%	2.5%
Gold	MSCI EM	Gibbal HY	S&P 500	S&P 500	S&P 500	Global HY	Gibbal IG	58P 500	Commodifies	Commodilies	Cash	Global IG	Cash	Cash	Global IG	Global IG	Global HY	REITS	Gold	US Treasures	Cash	MSCI EAFE	MISCI EM	Global HY
-5.4%	-2.4%	-1.1%	28.7%	10.9%	4.9%	13.5%	7.3%	-37.0%	26.1%	13.3%	0.1%	11.1%	0.1%	0.0%	-3.8%	4.3%	10.2%	-3.9%	17.9%	8.2%	0.0%	-13.9%	10.1%	1.5%
Global HY	REITS	REITS	Gold	Giobal IG	Cash	Global IG	S&P 500	Commodities	Gold	MSCI EAFE	Commodities	Gold	Commodities	Global HY	Gbbal HY	REITS	Global IG	S8P 500	Global HY	Global HY	MSCI EM	Global IG	Global IG	Cash
-5.8%	-7.8%	-2.4%	19.9%	9.4%	3.1%	7.2%	5.5%	-42.6%	25.0%	8.2%	-2.6%	8.3%	-2.1%	-0.1%	-4.2%	1.3%	9.3%	4.3%	13.7%	8.0%	-2.3%	-16.7%	9.5%	1.1%
S&P 500	S&P 500	MSCI EM	Global IG	Gold	US Treasuries	Cash	Cash	MSCI EAFE	Global IG	Global IG	REITS	US Tisasuries	MSCI EM	MSCI EM	Gold	US Treesuries	Commodifies	Conmodities	Global IG	Cash	US Treasuries	S&P 500	Cash	Global IG
-9.1%	-11.9%		14.5%	4.6%	2.8%	4.9%	5.0%	43.1%	19.2%	6.0%	-9.4%	2.2%	-2.3%	-1.8N	-10.4%	1.1%	7.6%	-13.1%	11.4%	0.5%	-2.4%	-18.1%	5.1%	-0.6%
MSCI EAFE	MSCI EAFE	MSCI EAFE	US Treasuries	US Treasuries	Global HY	US Treasures	Global HY	REITS	Cash	US Tiesurks	MSCI EAFE	Cash	US Treasuries	MSCI EAFE	MSCI EM	MSCI EAFE	US Treasuries	MSCI EAFE	US Treasures	REITS	Global IG	MSCI EM	US Treesuries	US Treasuries
-14.0%	-21.2%	-15.7%	2.3%	2.5%	1.5%	3.1%	3.0%	-50.2%	0.2%	5.9%	-11.7%	0.1%	-3.3%	4.5%	-14.9%	1.0%	2.4%	-13.2%	7.0%	-4.4%	-3.0%	-19.8%	3.9%	-1.1%
MSCI EM	Commodities	S&P 500	Cash	Cash	Global IG	Commodities	REITS	MSCI EM	US Treasutes	Cash	MSCI EM	Commodities	Gold	Commodities	Commodities	Cash	Cash	MSCI EM	Cash	Conmodites	Gold	REITS	Conmodities	REITS
-30.6%	-21.4%	-22.1%	1.1%	1.3%	-3.0%	-0.2%	-10.0%	-53.2%	-3.7%	0.1%	-18.2%	-0.3%	-27.3%		-29.4%	0.3%	0.8%	-14.3%	2.2%	-15.0%	-4.1%	-25.2%	-3.5%	-1.7%

Source – Bank of America (15/03/2024)

2024 Presidential Election

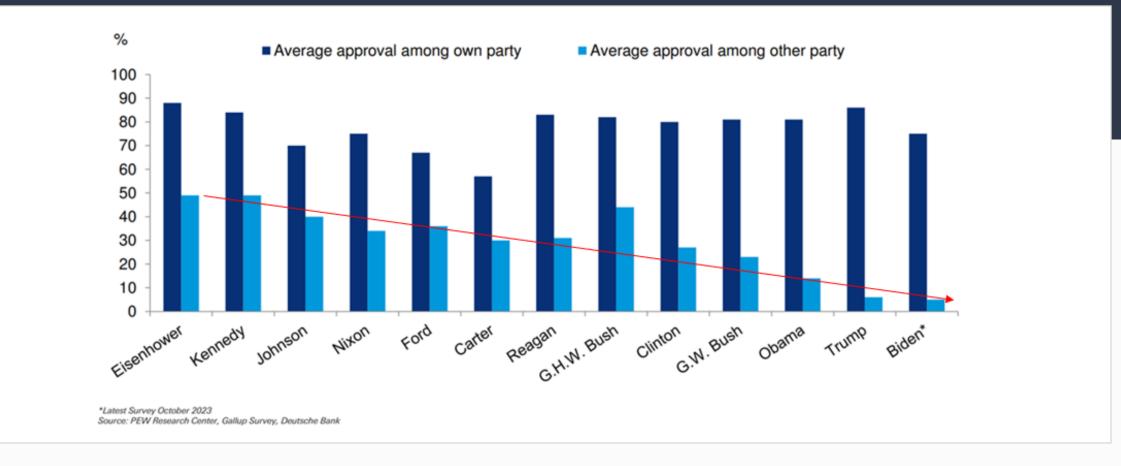
Biden vs Trump – Round 2



Source - Bloomberg

A Polarised Country

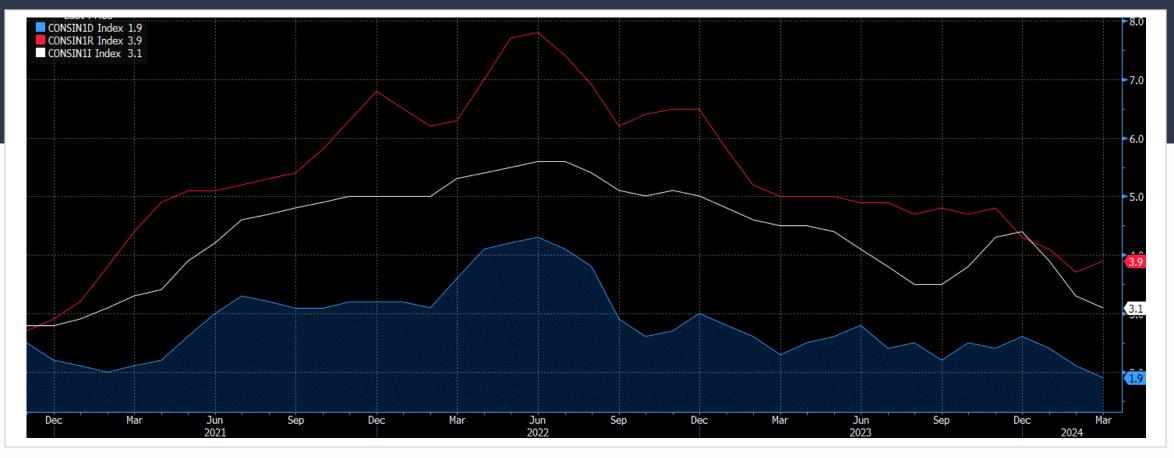
Difference in Presidential Approval Rating By Party



Source – Deutsche Bank/Gallup October 2023

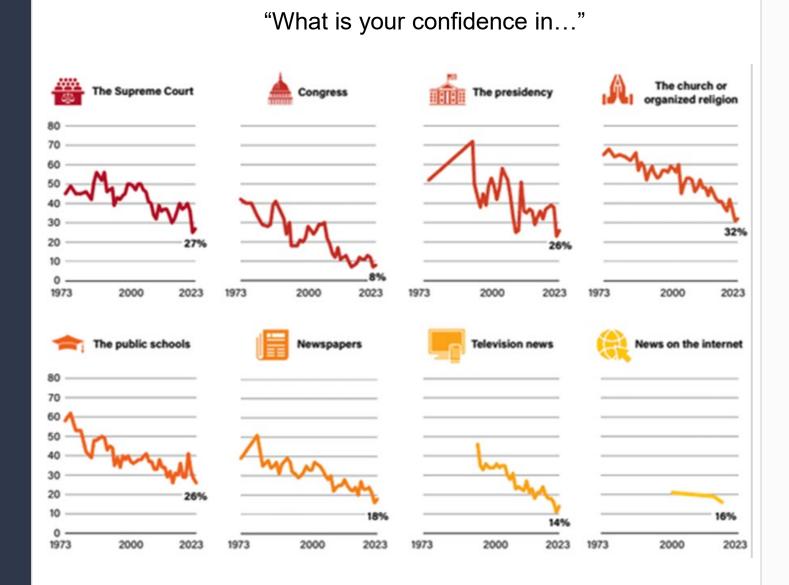
A Polarised Country

1-Year Inflation Expectations By Party Allegiance – Rep (Red); Dem (Blue); Ind (White)



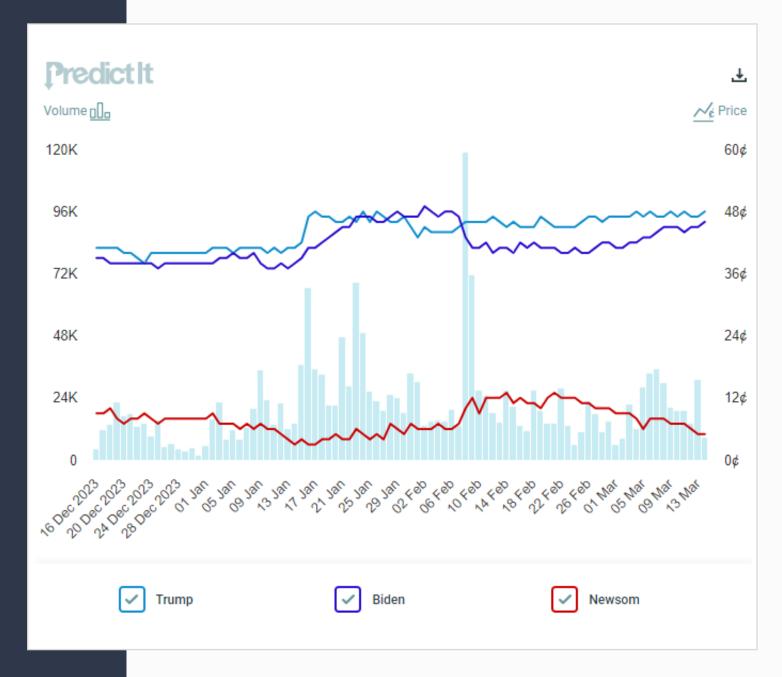
Source – University of Michigan / Bloomberg (February 2024)

Falling Confidence In Political and Social Institutions



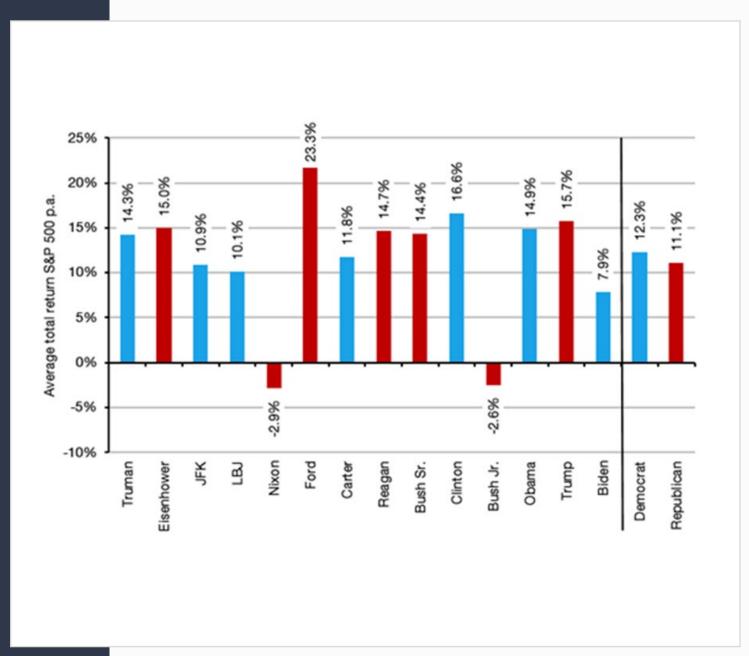
Source – Gallup

Latest Betting



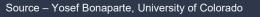
Source - PredictIt - 15/03/2024

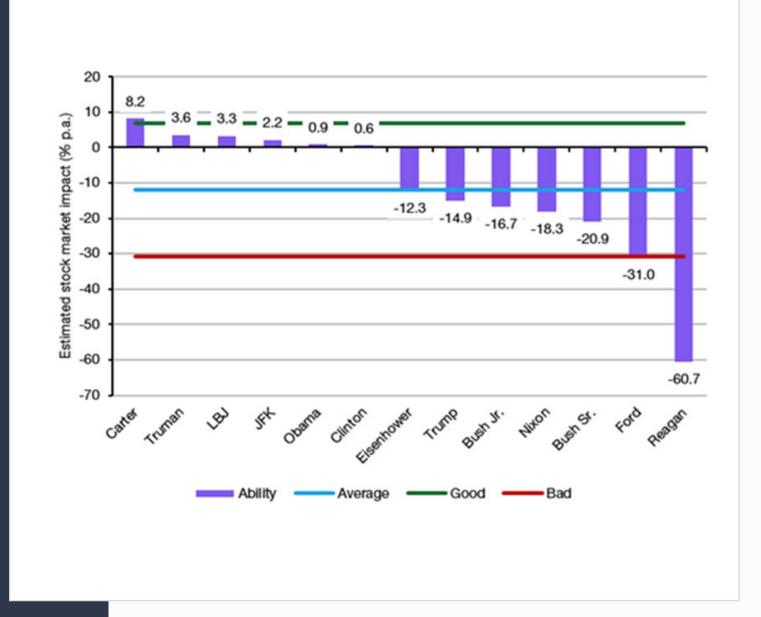
Stock Market Returns by Party



Source – Liberum (March 2024)

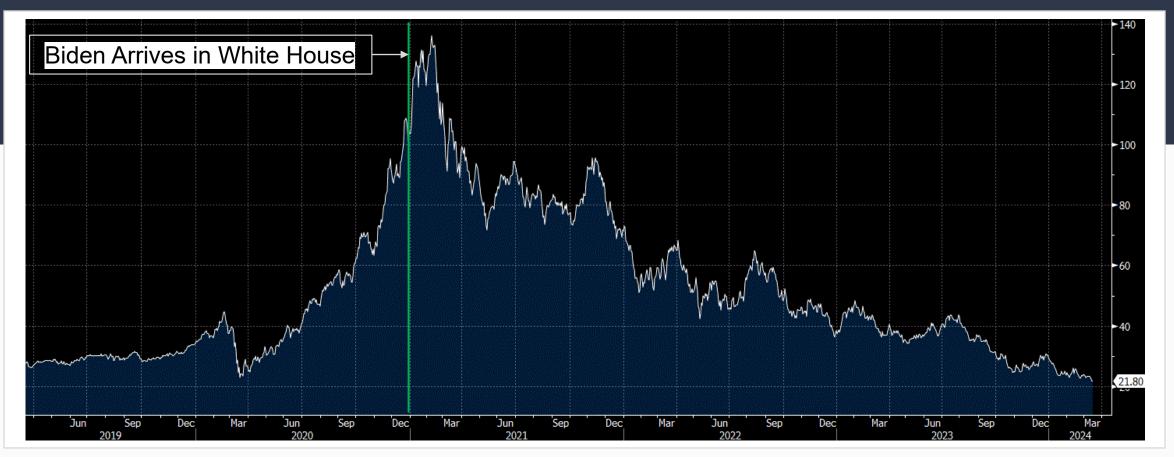
Value Added by President





A Cautionary Tale

Invesco Wilderhill Clean Energy ETF

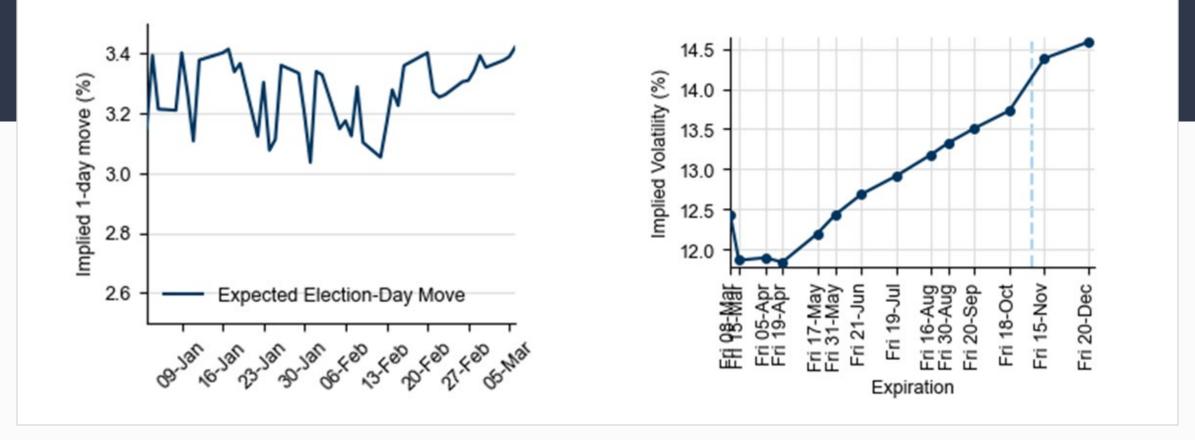


Source – Bloomberg (15/03/2024)

Expect Increasing Volatility

Expected S&P 500 1-Day Move On Election Day

S&P 500 Forward Volatility Curve



Source - Goldman Sachs

Conclusions



Prepare for all weathers

Inflation has peaked... but might be slower to fall from here

- O Interest rates have peaked... but how fast will they be cut?
- We should be leaving behind a long period of flat returns...
- ...But it's difficult to take strong market views today
- More alpha generation from stock-picking
- O US and UK elections will create some volatility − more in the US

Thank You

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